DLN: 93493316030073

Form **990** 

Department of the Treasury Internal Revenue Service

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Open to Public

► The organization may have to use a copy of this return to satisfy state reporting requirements

		012  -		-: 01 01 201211	12 21 201	2		Inspection
			endar year, or tax year begini C Name of organization	ning 01-01-2012 , 2012, and endi	ng 12-31-201		anlauar i	dentification number
	eck if ap		Mercy Hospital of Buffalo				npioyeri	dentification number
	tress cha	_	Doing Business As			16	-07563	336
_	me chan	-						
	ial returr			ıf maıl ıs not delivered to street address)	Room/suite	E Te	ephone n	umber
Ter	mınated	1	515 Abbott Road No 500			(7	16)828	-2993
☐ Am	ended re	eturn	City or town, state or country, a Buffalo, NY 142202039	nd ZIP + 4		( /	10,020	2993
☐ App	lication	pending	Dullalo, NT 142202039			<b>G</b> Gr	oss receip	ts \$ 348,248,502
			<b>F</b> Name and address of	prıncıpal officer	H(a	) Is this a gr	oup retu	ırn for
			Joseph D McDonald 212 Main Street			affiliates?	·	┌ Yes ┌ No
			Buffalo, NY 14214		HO	) Are all affil	iates inc	cluded? TYes TNo
								st (see instructions)
I Ta	x-exemp	pt status	▼ 501(c)(3)	◀ (Insert no )	I	_		
J W	ebsite:	: ► www	<i>i</i> chsbuffalo org		H(d	c) Group exe	прион	idiliber <b>F</b>
<b>K</b> Forr	n of orga	anızatıon	Corporation Trust Associ	ation Cother 🕨	L	Year of formation	1957	<b>M</b> State of legal domicile NY
Pa	rt I	Sumi	mary					
Governance	c c	ommon ommuni	mission, CHS providers cont	ission is to provide quality healthd inue the healing ministry of Jesus, service that has reverence, comp buffalo org	seeking to i	mprove the hea	alth of ir	ndividuals and
ទី	<b>2</b> C	heck th	ıs box দ ıf the organızatıon	discontinued its operations or dis	posed of mo	e than 25% o	fıts net	assets
Activities &	, ,		. 6 t	among bady (Dagt VI. baada)			ا ۔	1
₽	l		_	erning body (Part VI, line 1a) . ers of the governing body (Part VI,			3	
Ę.	l			ın calendar year 2012 (Part V, lın			5	
∢	l		•	if necessary)			6	
	l		•	n Part VIII, column (C), line 12			78	
				ne from Form 990-T, line 34			71	
						Prior Yea	.	Current Year
	8	Contrib	outions and grants (Part VIII	., line 1h)	🗀	2,1	24,352	140,829
Ravenue	9	Progra	m service revenue (Part VII)	I, line 2g)		319,1	19,395	340,731,217
946	10	Invest	ment income (Part VIII, colu	ımn (A), lınes 3, 4, and 7d)	· ·  _	5	86,941	359,633
_	11			A), lines 5, 6d, 8c, 9c, 10c, and 1:	· —	6,0	74,268	7,016,823
	12			11 (must equal Part VIII, column		327,9	04,956	348,248,502
	13			art IX, column (A), lines 1-3).			0	0
	14	Benefit	s paid to or for members (Pa	rt IX, column (A), line 4)	🗀		0	0
<b>(</b> 0	15		s, other compensation, empl	oyee benefits (Part IX, column (A)	, lines	150.2		162 705 516
<u>∞</u>	1.5-	5-10)		TV (A.) lun- dd)	-	150,3	82,297	163,705,546
Expenses	16a			IX, column (A), line 11e)	<del> </del>		0	0
五	b   17		ndraising expenses (Part IX, column	n (D), line 25) <b>►</b> 0 A), lines 11a–11d, 11f–24e)	— <b>-</b>	1622	11,345	170,924,265
	18			must equal Part IX, column (A), lir			93,642	334,629,811
	19		·	ne 18 from line 12	· —		11,314	13,618,691
× %			TO TOO ON PORTOR OF THE PROPERTY OF THE PROPER			Beginning of Cu		
99 68 90 68						Year		End of Year
33.0	20	Total a	ssets (Part X, line 16) .		· ·  _		45,480	245,545,386
Net Assets or Fund Balances	21		abilities (Part X, line 26) .		· · ·		21,119	298,022,068
	22 t III		sets or fund balances  Subtra ature  Block	act line 21 from line 20		-44,5	75,639	-52,476,682
Unde my ki	r penal nowled	lties of p ge and b	erjury, I declare that I have	examined this return, including accomplete Declaration of preparer (				
		****				2013-11-	12	
Sign		Signa	ture of officer			Date		
Here	e		P Macholz VP Finance/Corp Contro	oller				
			or print name and title	Preparer's signature	Date	1	f PTIN	ul
Dair	1		ing type preparers halfle	ricpaici s signature	Date	Check self-emplo	'	<b>1</b>
Paid	A .					Europia ETN		

Firm's address 🟲

Preparer Use Only

Phone no

Forn	services?
Pai	
1	Briefly describe the organization's mission
miss qual	on, CHS providers continue the healing ministry of Jesus, seeking to improve the health of individuals and communities. We provide hig y service that has reverence, compassion, justice, and excellence. The 2012 Community Service Plan can be found at
	Did the erganization undertake any cignificant program corvices during the year which were not listed on
2	
	If "Yes," describe these new services on Schedule O
3	
	If "Yes," describe these changes on Schedule O
4	expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others,

(Code ) (Expenses \$ 165,310,179 including grants of \$ ) (Revenue \$ 225,095,255)

Inpatient Routine/Surgery Visits Acute Care Patient Days = 87,695Newborn Patient Days = 7,368Medical Rehab Patient Days = 6,197Skilled Nursing Patient Days = 30,248Inpatient Ambulatory Surgery Visits = 8,428

4a

4b

(Code ) (Expenses \$ 74,419,749 including grants of \$ ) (Revenue \$ 101,333,943 )

Outpatient Routine/Surgery Services Emergency Visits = 64,430Referred Ambulatory Visits = 208,697Outpatient Ambulatory Surgery Visits = 15,168

4c (Code ) (Expenses \$ 10,503,417 including grants of \$ ) (Revenue \$ 14,302,019 )

Clinic/Primary Care Services Clinic Visits = 4,055Primary Care Visits = 71,915

 4d
 Other program services (Describe in Schedule O )

 (Expenses \$ including grants of \$ ) (Revenue \$ )

 4e
 Total program service expenses ► 250,233,345

Part TV	Check	list of	Required	<b>Schedules</b>

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part $I$	3		No
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II	4		No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 2	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part $IV^{\square}$	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10?  If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII"	11b		No
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	Yes	
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year?  If "Yes," complete Schedule D, Parts XI and XII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule $E$	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? <i>If</i> "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and $11e^{\gamma}$ If "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If</i> "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	Yes	
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	Yes	

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		No
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	Yes	
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c	Yes	
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d	Yes	
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part  IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b	Yes	
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule $M$	29		Νo
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	•
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line $2$	35b	_	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36	Yes	
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197	38	Yes	

	Check if Schedule O contains a response to any question in this Part V	•	Yes	N
1a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable   1a   205		165	IN
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b  0	-		
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable	1		
	gaming (gambling) winnings to prize winners?	1c		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
h	by this return	1		
U	<b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		
	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		<u>'</u>
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		N
b	If "Yes," enter the name of the foreign country 🕨			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
5-2	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		N
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			<u>'</u>
		5b		<u>'</u>
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	6a		١
	organization solicit any contributions that were not tax deductible as charitable contributions?			_
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and	7a		 
	services provided to the payor?			
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year	<u> </u>		
u	The rest, indicate the number of forms 5252 med during the year.			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit			١,
_	contract?	7e 7f		1
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as			- '
y	required?	7g		١
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did			
•	the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess			
	business holdings at any time during the year?	8		١
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		١
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		1
.0	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a	_		
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club acilities			
L1	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources	1		
	against amounts due or received from them)	-		
.2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the			
2	year	-		
.3	Section 501(c)(29) qualified nonprofit health insurance issuers.  Is the organization licensed to issue qualified health plans in more than one state?			
đ	<b>Note.</b> See the instructions for additional information the organization must report on Schedule O	13a		١
b	Enter the amount of reserves the organization is required to maintain by the states			
	In which the organization is licensed to issue qualified health plans	-		
C	Enter the amount of reserves on hand	Į į		
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		lΝ

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. 

56	ection A. Governing Body and Management			
4 -	Enter the number of voting members of the severing hadrest the and of the terr		Yes	No
та	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?.	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		Νo
6	Did the organization have members or stockholders?	6	Yes	
	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			1
а	The governing body?	8a	Yes	
	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal R	eveni	ıe Cod	
	·			
			Yes	No
L0a	Did the organization have local chapters, branches, or affiliates?	10a	Yes	<b>No</b> No
	Did the organization have local chapters, branches, or affiliates?	10a 10b	Yes	
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,		Yes	
b L1a	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing	10b		
b L1a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b		
b 11a b 12a	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990	10b 11a	Yes	
b L1a b L2a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b 11a 12a	Yes	
b l1a b l2a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b 11a 12a 12b	Yes Yes	
b 11a b 12a b c	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	10b 11a 12a 12b 12c	Yes Yes Yes	
b 11a b 12a b c	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?	10b 11a 12a 12b 12c 13	Yes Yes Yes Yes Yes	
b 11a b 12a b c 13 14	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by	10b 11a 12a 12b 12c 13	Yes Yes Yes Yes Yes	
b 11a b 12a b c 13 14	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	10b  11a  12a  12b  12c  13  14	Yes Yes Yes Yes Yes Yes	
b 11a b 12a b c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  The organization's CEO, Executive Director, or top management official  Other officers or key employees of the organization  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)	10b  11a  12a  12b  12c  13  14	Yes Yes Yes Yes Yes Yes Yes	
b 11a b 12a b c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official  Other officers or key employees of the organization  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	10b  11a  12a  12b  12c  13  14	Yes Yes Yes Yes Yes Yes Yes	
b 11a b 12a b c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official  Other officers or key employees of the organization  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a	10b  11a  12a  12b  12c  13  14  15a  15b	Yes Yes Yes Yes Yes Yes Yes	
b l1a b l2a c l3 l4 l5 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  The organization's CEO, Executive Director, or top management official  Other officers or key employees of the organization  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the	10b  11a  12a  12b  12c  13  14  15a  15b  16a	Yes Yes Yes Yes Yes Yes Yes Yes	
b l1a b l2a c l3 l4 l5 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b  11a  12a  12b  12c  13  14  15a  15b  16a	Yes Yes Yes Yes Yes Yes Yes Yes	

- (3)s only) available for public inspection. Indicate how you made these available. Check all that apply
  - Own website Another's website V Upon request Other (explain in Schedule O)
- Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
- State the name, physical address, and telephone number of the person who possesses the books and records of the organization ►David P Macholz VP Finance Corporate Controller 515 Abbott Road Suite 500 Buffalo, NY (716) 828-2974

Form	990	(201	2)

Page 7

### Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII . . . . .

## Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax vear

- ◆ List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	Name and Title  A verage hours per week (list any hours for related organizations					heck unless officer stee)		(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related
	below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Ke) employee	Highest compensated employee	Former			organızatıons
See Additional Data Table										
	•	1	1							Form <b>990</b> (2012)

Part VIII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	<b>(A)</b> Name and Title	(B) Average hours per week (list any hours	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-	(E) Reportable compensation from related organizations (W-	С	(F) Estima nount o ompens from t	ited f other sation :he
		for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	2/1099-MISC)	2/1099-MISC)		ganızatı relatı ırganıza	ed
											-		
											_		
1b	Sub-Total				•			F Ŧ					
c d	Total from continuation sheet Total (add lines 1b and 1c) .			<b>`</b>	٠.	٠.		•	3,081,887	7,307,71	1		1,185,928
2	Total number of individuals (in \$100,000 of reportable compe	cluding but not	lımıted				d abov	e) wl	ho received more th	nan			
												Yes	No
3	Did the organization list any <b>fo</b> on line 1a? <i>If</i> "Yes," complete S					key •	emplo	yee, •	or highest compen	sated employee	3		No
4	For any individual listed on line organization and related organ individual										4	Yes	
5	Did any person listed on line 1 services rendered to the organ									or individual for	5		No
Se	ection B. Independent Co	ntractors											
1	Complete this table for your five compensation from the organization	ve highest comp										ax year	

(A) Name and business address	(B) Description of services	(C) Compensation
Telco Construction Inc 500 Buffalo Road East Aurora NY 14052	Construction Services	3,596,396
Siemens Medical Solutions 51 Valley Stream Parkway Malverne PA 19355	Maintenance Services	1,811,867
Aramark Services Inc 1000 East Henrietta Road Rochester NY 14623	Dietery Services	1,767,007
Sodexho Operations LLC 60 Grider Street Buffalo NY 14215	Laundry Services	1,154,238
Nursefinders Inc PO Box 910738 Dallas TX 753910738	Nursing Services	973,250
Total combine 6 and a condent control to a form but on but on but on blooming the bloom but of the second control to a second	\	

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►51

Part V	Ш	Statement of Revenue Check if Schedule O contains a response to any question in this Part VIII											
		Check if Schedule O contains a respo	nse to any question	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512,513, or 514						
	1a	Federated campaigns 1a					514						
nts ints	ь	Membership dues 1b											
3ra nou													
Contributions, Gifts, Grants and Other Similar Amounts		Fundraising events 1c											
	d	Related organizations 1d											
is,	е	Government grants (contributions) <b>1e</b>	140,829										
tior er S	f	All other contributions, gifts, grants, and similar amounts not included above			İ								
ibu Othe	g	Noncash contributions included in lines			}								
intr d C	, ,	1a-1f \$											
Co an	h	Total. Add lines 1a-1f		140,829									
le			Business Code										
Program Serwce Revenue	2a	Patient Care Services	900099	225,286,355	225,286,355								
	b	Medicaid/Medicare	900099	114,287,592	114,287,592								
	С	VA Contract Revenue	621400	1,157,270	1,157,270								
	d												
3 LUI	е												
×@ra	f	All other program service revenue											
<u>Ř</u>	g	Total. Add lines 2a-2f		340,731,217									
	3	Investment income (including dividen		250,622			350.63						
		and other similar amounts)	F	359,633			359,63						
	4	Income from investment of tax-exempt bond	proceeds										
	5	Royalties	(u) Dersonal										
	6a	Gross rents 384,313	(II) Personal										
	b	Less rental 0											
		expenses Rental income 384,313											
	С	or (loss)											
	d	Net rental income or (loss)	,	384,313			384,313						
	_	(i) Securities	(II) O ther										
	7a	Gross amount from sales of											
		assets other than inventory											
	Ь	Less cost or other basis and											
		sales expenses Gain or (loss)											
	d	Net gain or (loss)											
	u 8a	Gross income from fundraising											
<u>e</u>		events (not including											
Other Revenue		\$											
ev		of contributions reported on line 1c) See Part IV, line 18											
<u>.</u>		а											
the	ь	Less direct expenses ${f b}$											
0	С	Net income or (loss) from fundraising	events 🛌										
	9a	Gross income from gaming activities See Part IV, line 19											
		a											
	ь	Less direct expenses b											
	с	Net income or (loss) from gaming acti	ivities										
	10a	Gross sales of inventory, less											
		returns and allowances .											
	ь	Less cost of goods sold <b>b</b>											
		Net income or (loss) from sales of inv	entory <b>L</b>										
		Miscellaneous Revenue	Business Code										
	11a	Meaningful Use Dollars	900099	3,122,680	3,122,680								
	ь	Cafeteria Revenue	900099	1,005,113			1,005,113						
	c	Parking Revenue	900099	647,115			647,11						
	d	All other revenue		1,857,602	830,503		1,027,099						
	e	Total. Add lines 11a-11d	🕨		•		1						
	12		-	6,632,510									
	**	Total revenue. See Instructions .		348,248,502	344,684,400	(	3,423,273						

		Statement of Functional Expenses				
ectio	on 501	L(c)(3) and $501(c)(4)$ organizations must complete all columns All	other organizati	ons must comp	lete column (A)	
	(	Check if Schedule O contains a response to any question in this Pa	rt IX			<u> </u>
		ude amounts reported on lines 6b, and 10b of Part VIII.	( <b>A)</b> Total expenses	<b>(B)</b> Program service expenses	(C) Management and general expenses	( <b>D)</b> Fundraising expenses
1		ts and other assistance to governments and organizations e United States See Part IV, line 21				
2		ts and other assistance to individuals in the ed States See Part IV, line 22				
3	orgar	ts and other assistance to governments, nizations, and individuals outside the United es See Part IV, lines 15 and 16				
4	Bene	fits paid to or for members				
5		pensation of current officers, directors, trustees, and employees				
6	(as d	pensation not included above, to disqualified persons efined under section 4958(f)(1)) and persons ribed in section 4958(c)(3)(B)				
7	Othe	r salarıes and wages	118,457,561	103,767,493	14,690,068	
8		ion plan accruals and contributions (include section 401(k) 403(b) employer contributions)	14,346,729	12,567,574	1,779,155	
9	Othe	r employee benefits	22,688,798	19,875,132	2,813,666	
10	Payro	oll taxes	8,212,458	7,194,021	1,018,437	
11	Fees	for services (non-employees)				
а	Mana	agement				
b	Legal	l	689,121	1,040	688,081	
c	Acco	ounting				
d	Lobb	yıng				
e	Profe	essional fundraising services See Part IV, line 17				
f	Inves	stment management fees				
g	colun	r (If line 11g amount exceeds 10% of line 25, nn (A) amount, list line 11g expenses on dule O)	9,905,968	8,527,415	1,378,553	
12		ertising and promotion	30,242	9,116		
		e expenses	6,590,321	3,413,579	· · · · · ·	
14		mation technology	228,329	37,697	190,632	
15		Ities	220,323	37,037	170,032	
16	•	upancy	7,217,500	768,643	6,448,857	
17		el	97,300	54,030	43,270	
18	Paym	nents of travel or entertainment expenses for any federal,	97,300	34,030	+3,270	
19		erences, conventions, and meetings	111,795	95,573	16,222	
20		rest	2,280,052	1,792,875	487,177	
21		nents to affiliates	, , -	. , -	<u> </u>	
22	-	eciation, depletion, and amortization	11,644,662	9,156,557	2,488,105	
23		rance	2,845,745	2,507,435		
24	O the misc	r expenses Itemize expenses not covered above (List ellaneous expenses in line 24e If line 24e amount exceeds 10% e 25, column (A) amount, list line 24e expenses on Schedule O)				
а	Medi	cal Supplies	66,286,863	67,391,780	-1,104,917	
b	Dues	and Shared Service	43,093,009	0	43,093,009	
c	Purch	hase Services and O	16,953,905	10,475,544	6,478,361	
d						
e	Allot	ther expenses	2,949,453	2,597,841	351,612	
25	Total	functional expenses. Add lines 1 through 24e	334,629,811	250,233,345	84,396,466	(
26	Joint repor educa	costs. Complete this line only if the organization red in column (B) joint costs from a combined ational campaign and fundraising solicitation. Check				

Part X Balance Sheet

Раг	tΧ	Check if Schedule O contains a response to any question in t	hıs Par	t X			
					<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash—non-interest-bearing			39,896,098	1	56,644,895
	2	Savings and temporary cash investments			5,155,449	2	7,636,387
	3	Pledges and grants receivable, net				3	
	4	Accounts receivable, net			43,388,626	4	47,457,302
	5	Loans and other receivables from current and former officers, employees, and highest compensated employees Complete Schedule L	Part II	of		5	
Assets	6	Loans and other receivables from other disqualified persons (4958(f)(1)), persons described in section 4958(c)(3)(B), and and sponsoring organizations of section 501(c)(9) voluntary organizations (see instructions) Complete Part II of Schedul	d contr employ	ibuting employers		6	
386	7	Notes and loans receivable, net				7	
ď	8	Inventories for sale or use			5,557,171	8	6,628,992
	9	Prepaid expenses and deferred charges			2,026,820	9	2,304,804
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	 156,409,158	, ,		2,001,001
	ь	Less accumulated depreciation	10b	59,670,341	86,455,053	10c	96,738,817
	11	Investments—publicly traded securities			, ,	11	
	12	Investments—other securities See Part IV, line 11			157,770	12	135,102
	13	Investments—program-related See Part IV, line 11				13	
	14	Intangible assets				14	
	15	Other assets See Part IV, line 11			25,308,493	15	27,999,087
	16	<b>Total assets.</b> Add lines 1 through 15 (must equal line 34) .			207,945,480	16	245,545,386
	17	Accounts payable and accrued expenses			40,294,280	17	48,127,796
	18	Grants payable			40,204,200	18	40, 127,700
	19	Deferred revenue				19	
	20	Tax-exempt bond liabilities		• •	34.084.286	20	35,964,324
					34,004,200		33,304,324
es	21	Escrow or custodial account liability Complete Part IV of Sc				21	
Liabiliti	22	Loans and other payables to current and former officers, directly employees, highest compensated employees, and disquared to the compensated employees.	alıfıed	•			
"ja		persons Complete Part II of Schedule L			44 502 272	22	40.004.002
_	23	Secured mortgages and notes payable to unrelated third part			11,583,272	23	18,801,923
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities (including federal income tax, payables to re and other liabilities not included on lines 17-24) Complete FD	art X o	of Schedule	166,559,281	25	195,128,025
	26	<b>Total liabilities.</b> Add lines 17 through 25			252,521,119	26	298,022,068
es		Organizations that follow SFAS 117 (ASC 958), check here ► lines 27 through 29, and lines 33 and 34.					
and	27	Unrestricted net assets			-46,346,867	27	-54,269,577
3a  :	28	Temporarily restricted net assets			1,648,705	28	1,670,372
1 E	29	Permanently restricted net assets			122,523	29	122,523
r Fund Balance		Organizations that do not follow SFAS 117 (ASC 958), check complete lines 30 through 34.	here 🕨	- <b>┌</b> and			
5 O.	30	Capital stock or trust principal, or current funds				30	
Assets	31	Paid-in or capital surplus, or land, building or equipment fund				31	
ds.	32	Retained earnings, endowment, accumulated income, or othe				32	
Net /	33	Total net assets or fund balances			-44,575,639	33	-52,476,682
Ž	34	Total liabilities and net assets/fund balances			207,945,480	34	245,545,386
		. 112. Habilitato and not abbets/fund balances 1 1 1 1			257,040,400	<b>5</b> -7	Z45,545,500

Pai	Reconcilliation of Net Assets Check if Schedule O contains a response to any question in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1		348,2	248,502
2	Total expenses (must equal Part IX, column (A), line 25)	2		334,6	529,811
3	Revenue less expenses Subtract line 2 from line 1	3		13,6	518,691
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4			575,639
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9		-21,5	519,734
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10		-52,4	176,682
Par	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII				. $ abla$
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Νo
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or review a separate basis, consolidated basis, or both	wed on			
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a sepa basis, consolidated basis, or both	rate			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight audit, review, or compilation of its financial statements and selection of an independent accountant?	t of the	2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	1			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	е	3a	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the reaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	equired	3b	Yes	

Software ID: Software Version:

**EIN:** 16-0756336

Name: Mercy Hospital of Buffalo

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and Independent			, ı rı	45 CE	æs,	, Rey	, cn	iipioyees, nigne	<b>.</b>	
(A) Name and Title	(B) Average hours per week (list any	Position (do not check more than one box, unless person is both an officer and a director/trustee)						( <b>D</b> )  Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related
	hours for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former			organizations
Joseph McDonald President and CEO, CHS	0 00 37 50	Х		х				0	1,471,257	38,697
Mark Sullivan Executive VP / COO	0 00 37 50	x		X				0	837,613	31,269
Charles Urlaub President, and CEO Mercy	37 50 0 00	x		X				477,156	0	36,336
David Macholz Treasurer	0 00 37 50	х		х				0	232,233	34,122
Peter Bergmann Director	0 00 37 50	х						0	433,289	33,126
James Millard Director	0 00 37 50	х						0	322,272	146,102
Christine Kluckhohn Pres & CEO ContinuingCare	0 00 37 50	х						0	317,921	122,567
Dr Michael Edbauer Director	0 00 25 00	х						0	282,798	26,400
Dr Paul Anain Director	0 00 37 50	х						0	224,265	12,894
Dr Michael Albert Director	0 00 5 00	Х						0	32,623	0
Brian Beitz Director	0 00 1 00	Х						0	0	0
Frances Crosby RN PhD Director	0 00 1 00	х						0	0	0
Ricahrd Curran MD Director	0 00 1 00	Х						0	0	0
Dennis Dombek Director	0 00 1 00	Х						0	0	0
Dr Craig Fetterman Director	0 00 1 00	Х						0	0	0
Mr William Lawley Jr Director	0 00 1 00	х						0	0	0
Judith Maness Director	0 00 1 00	х						0	0	0
James Manzella Director	0 00 1 00	х						0	0	0
Michael Montante Director	0 00 1 00	х						0	0	0
Cynthia Zane EdD Director	0 00 1 00	х						0	0	0
Monsignor Robert E Zapfel Director	0 00 1 00	Х						0	0	0
James A Dunlop Jr Executive VP, Finance / CFO	0 00 37 50			х				0	672,603	115,267
Dr Brian D'Arcy Senior VP, Medical Affairs	0 00 37 50			х				0	578,588	37,824
John Herman Chief Operating Officer, Mercy	37 50 0 00			х				223,127	0	65,501
Michael Moley Sr VP, Human Resources	0 00 37 50				x			0	614,871	36,811

<b>(A)</b> Name and Title	(B) Average hours	(C) Position (do not check more than one box,						( <b>D)</b> Reportable compensation	<b>(E)</b> Reportable compensation	<b>(F)</b> Estimated amount of other
	per week (list	week an officer and a						from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099-MISC)	compensation from the organization and
	any hours for related organizations below dotted line)	Individual trustee or director	Former Highest compensated employee Key employee Officer Institutional Trustee			Former			related organizations	
John Stavros Sr VP Marketing / P R	0 00 37 50				х			0	283,453	36,599
Dr Michael Galang Chief Information Officer	0 00 37 50				х			0	393,109	25,395
Nancy Sheehan SVP Legal Service, General Counsel	0 00 37 50				х			0	249,445	26,369
Richard J Ruh MD Sr VP, Service Lines	0 00 37 50				х			0	361,371	32,599
Dr Thomas Raab Physician	37 50				х			493,777	0	156,277

Χ

Х

Χ

Χ

Х

392,949

451,459

264,487

270,660

255,288

252,984

0 00 37 50

0 00 37 50

0 00 37 50

0 00 37 50

0 00 37 50

0 00 37 50

0 00

Physician

Dr Timothy Gabryel VP Medical Affairs

Dr Syed Shah

Dr Kevin Shiley

Dr Lynne Aronica

Nils Gunnerson

Leased Administrator

Dr Nicholas Cromwell

Physician

Physician

Physician

Physician

31,046

20,185

25,491

3,390

13,967

77,694

0

0

0

0

0

0

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493316030073

**Employer identification number** 

OMB No 1545-0047

## **SCHEDULE A**

(Form 990 or 990EZ)

Mercy Hospital of Buffalo

Name of the organization

Department of the Treasury Internal Revenue Service

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Open to Public Inspection

									16-07563					
	rt I			blic Charity Sta		•		•		nstruction	ns.			
	rganı	zation is not a private foundation because it is  (For lines 1 through 11, check only one box )  A church, convention of churches, or association of churches described in <b>section 170(b)(1)(A)(i).</b>												
1			-	·				ection 170(	b)(1)(A)(i).					
2	Г	A scho	ol described	in <b>section 170(b)(1</b>	l <b>)(A)(ii).</b> (At	tach Sched	ule E)							
3	✓	A hosp	ıtal or a coo	perative hospital se	rvice organiz	atıon descr	ibed in <b>sectio</b>	n 170(b)(1	)(A)(iii).					
4	Γ	A medi	cal researc	h organization opera	ted ın conjun	ction with a	hospital des	cribed in <b>se</b>	ction 170(b)(	1)(A)(iii)	<b>.</b> Enter the			
_	_			ty, and state										
5	ļ		•	erated for the benefi	<del>-</del>	or universi	ty owned or o	perated by	a government	tal unit de	scribed in			
		section	170(b)(1)(	<b>A)(iv).</b> (Complete P	art II )									
6	Г	A feder	al, state, or	local government o	government	al unit desc	rıbed ın <b>secti</b>	ion 170(b)(	1)(A)(v).					
7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public									neral public					
8	described in <b>section 170(b)(1)(A)(vi).</b> (Complete Part II)  A community trust described in <b>section 170(b)(1)(A)(vi)</b> (Complete Part II)													
9			-	at normally receives			•	-	butions, mem	bership fe	es, and gross			
		_		ities related to its e			* *		•	· ·	· -			
		•		oss investment inco	· ·	=								
				ganızatıon after June						,				
10	Г	•	,	ganized and operated	•			•	•					
11	<u></u>	_		ganized and operated						o carry oi	t the nurnoses of			
	'			ly supported organiz										
		the box	that descr	bes the type of supp	orting organ	ızatıon and	complete line	s 11e thro	ugh 11h					
		a	Type I	<b>b</b>	┌ Type II	I - Function	ially integrate	ed <b>d</b>	Type III - No	on-functio	nally integrated			
e	Γ	,	-	ox, I certify that the	_				, ,		•			
				on managers and ot	her than one	or more pub	olicly support	ed organiza	itions describ	ed in sect	ion 509(a)(1) or			
f			1509(a)(2)	received a written de	etermination	from the IP	S that it is a	Type I Tyr	a II or Type	III suppo	rting organization			
•			this box	received a writteri d	ecerminacion	nom the 10	S that it is a	iype i, iyp	De II, OI Type	III Suppo				
g				2006, has the organ	ızatıon accep	ted any gift	or contributi	on from any	of the		,			
			ng persons?											
				irectly or indirectly o	•		-	persons de	escribed in (ii)		Yes No			
				governing body of th		_	n?				1g(i)			
		(ii) A f	amıly memb	er of a person descr	ıbed ın (ı) abı	ove?				1:	lg(ii)			
		(iii) A	35% contro	lled entity of a perso	n described	ın (ı) or (ıı) :	above?			11	.g(iii)			
h		Provide	the followi	ng information about	the supporte	ed organizat	ion(s)							
			= T.L.	····	<i></i>		1, 25,		1 ( ) 7		1,			
•	i) Nan suppoi		(ii) EIN	(iii) Type of organization	(iv) Is t organızatı		(v) Did you the organiz	•	(vi) Is organizat		(vii) A mount of monetary			
	ganiz			(described on	col (i) list		in col (i)		col (i) org		support			
•	<b>9</b>			lines 1 - 9 above	your gove		suppor	•	in the U		- Cappoin			
		or IRC section document?												
				(see										
				instructions))	Yes	No	Yes	No	Yes	No				
							1		1					
= :-														

	(Complete only if you of Part III. If the organization	checked the bo	x on line 5, 7,	or 8 of Part I o	r if the organiza	ition failed to q	ualify under	
	ection A. Public Support	idon ians to qu	anny under the	tests listed bei	ow, picase com	ipiete rait III.)		
	endar year (or fiscal year beginning in)	(a) 2008	<b>(b)</b> 2009	(c) 2010	(d) 2011	<b>(e)</b> 2012	(f) Total	
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")							
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf							
3	The value of services or facilities furnished by a governmental unit to the organization without charge							
4	<b>Total.</b> Add lines 1 through 3							
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column							
6	(f) <b>Public support.</b> Subtract line 5 from line 4							
S	ection B. Total Support			-				
	endar year (or fiscal year beginning in) 🟲	(a) 2008	<b>(b)</b> 2009	(c) 2010	( <b>d)</b> 2011	<b>(e)</b> 2012	(f) Total	
7	A mounts from line 4							
8	Gross income from interest,							
9	dividends, payments received on securities loans, rents, royalties and income from similar sources  Net income from unrelated business activities, whether or not							
10	the business is regularly carried on Other income Do not include gain or loss from the sale of capital							
11	assets (Explain in Part IV ) <b>Total support</b> (Add lines 7 through							
12	10) Gross receipts from related activiti	es, etc (see inst	ructions)	l .	1	12	<u> </u>	
13	First five years. If the Form 990 is this box and stop here	for the organizat	ion's first, second			501(c)(3) organ	ızatıon, check	
	ection C. Computation of Pub							
14	Public support percentage for 2012	•		11, column (f))		14		
15	Public support percentage for 2011	•	•			15		
	33 1/3% support test—2012. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization  b 33 1/3% support test—2011. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this							
	box and <b>stop here.</b> The organization qualifies as a publicly supported organization  10%-facts-and-circumstances test—2012. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization.							
18	10%-facts-and-circumstances test- 15 is 10% or more, and if the organ Explain in Part IV how the organiza supported organization Private foundation. If the organizat instructions	nization meets th tion meets the "f	e "facts-and-circ acts-and-circum	umstances" test, stances" test Th	, check this box a le organization qu	nd <b>stop here.</b> alifies as a public	:ly ►⊏	

Schedule A (Form 990 or 990-EZ) 2012 Page 3 Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2008 **(b)** 2009 (c) 2010 (d) 2011 (e) 2012 (f) Total in) 🟲 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt

	purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or						
	business under section 513			-			
4	Tax revenues levied for the						
	organization's benefit and either						
	paid to or expended on its behalf						
5	The value of services or facilities						
3	furnished by a governmental unit to						
	the organization without charge						
6	<b>Total.</b> Add lines 1 through 5						
	Amounts included on lines 1, 2,						
/a	and 3 received from disqualified						
	persons						
b	Amounts included on lines 2 and 3						
_	received from other than						
	disqualified persons that exceed						
	the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						
С	Add lines 7a and 7b						
8	Public support (Subtract line 7c						
	from line 6 )						
_Se	ction B. Total Support						
Cale	ndar year (or fiscal year beginning	(a) 2008	<b>(b)</b> 2009	(c) 2010	( <b>d)</b> 2011	(e) 2012	(f) Total
	in) ►	(u) 2000	(6) 2003	(6) 2010	(4) 2011	(6) 2012	(1) 10tai
9	A mounts from line 6						
10a	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar						
	sources						
Ь	Unrelated business taxable income (less section 511 taxes)						
	from businesses acquired after						
	June 30, 1975						
c	Add lines 10a and 10b						
11	Net income from unrelated						
11	business activities not included						
	in line 10b, whether or not the						
	business is regularly carried on						
12	Other income Do not include						
	gain or loss from the sale of						
	capital assets (Explain in Part						
	IV)						
13	Total support. (Add lines 9, 10c,						
	11, and 12)			Librari Corretto con	6.01	E04(-)(2)	
14	First five years. If the Form 990 is for	or the organization	on's first, second	i, thira, fourth, or	ππη tax year as a	1 501(c)(3) org	anization, ►
	check this box and stop here	a Cunnaut Da					
	ction C. Computation of Public			1.2		T I	
15	Public support percentage for 2012			13, column (T))		15	
16	Public support percentage from 2011	L Schedule A, Pa	art III, line 15			16	
Se	ction D. Computation of Inve	stment Inco	me Percenta	ge			
17	Investment income percentage for 20				nn (f))	17	
					. , ,		
18	Investment income percentage from					18	
19a	33 1/3% support tests—2012. If the o						ıd lıne 17 ıs not ▶□

33 1/3% support tests—2011. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18

is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Schedule A (Form 990 or 990-EZ) 2012

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493316030073

OMB No 1545-0047

**SCHEDULE D** 

(Form 990)

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b ► Attach to Form 990. ► See separate instructions.

**Supplemental Financial Statements** 

Open to Public

<b>Na</b> Me	me of the organization rcy Hospital of Buffalo		Emp	oloyer identification number
Pa	rt I Organizations Maintaining Donor Ad			0756336 <b>or Accounts.</b> Complete if the
	organization answered "Yes" to Form 990			<u> </u>
_		(a) Donor advised funds	+	(b) Funds and other accounts
L	Total number at end of year			
2	Aggregate contributions to (during year)		-	
3	Aggregate grants from (during year)			
4	Aggregate value at end of year			
5	Did the organization inform all donors and donor advis funds are the organization's property, subject to the o	<u> </u>	nor adv	rsed Yes No
5	Did the organization inform all grantees, donors, and dused only for charitable purposes and not for the bene			
Da	conferring impermissible private benefit?  rt II Conservation Easements. Complete if	the organization answered "Voc" t	o Forn	· · · · · · · · · · · · · · · · · · ·
	·		.0 гоп	ii 990, Part IV, lille 7.
1	Purpose(s) of conservation easements held by the org	<u> </u>	n histor	rically important land area
	Protection of natural habitat	•		d historic structure
	Preservation of open space	,		
2	Complete lines 2a through 2d if the organization held	a qualified conservation contribution in	the forr	m of a conservation
-	easement on the last day of the tax year	a qualified conservation contribution in	che lon	n or a conservation
				Held at the End of the Year
а	Total number of conservation easements		2a	
b	Total acreage restricted by conservation easements		2b	
c	Number of conservation easements on a certified hist	orıc structure ıncluded ın (a)	2c	
d	Number of conservation easements included in (c) accommissions structure listed in the National Register	quired after 8/17/06, and not on a	2d	
3	Number of conservation easements modified, transfer	red, released, extinguished, or terminate	ed by th	ne organization during
	the tax year 🛌			
1	Number of states where property subject to conservat	ion easement is located ►		
5	Does the organization have a written policy regarding enforcement of the conservation easements it holds?	the periodic monitoring, inspection, han	dling of	f violations, and <b>Yes No</b>
5	Staff and volunteer hours devoted to monitoring, inspe	ecting, and enforcing conservation ease	ments o	during the year
_	A mount of expenses incurred in monitoring, inspecting	a and enforcing conservation easement	s durin	a the year
7	► \$	g, and emoreing conservation easement	.s duiiii	g the year
3	Does each conservation easement reported on line 2( and section $170(h)(4)(B)(H)^{2}$	d) above satisfy the requirements of sec	ction 1	70(h)(4)(B)(ı)
9	In Part XIII, describe how the organization reports co balance sheet, and include, if applicable, the text of th the organization's accounting for conservation easeme	e footnote to the organization's financia		•
aı	t III Organizations Maintaining Collection Complete if the organization answered "\		or Ot	her Similar Assets.
la	If the organization elected, as permitted under SFAS aworks of art, historical treasures, or other similar assesservice, provide, in Part XIII, the text of the footnote	ets held for public exhibition, education,	or rese	earch in furtherance of public
b	If the organization elected, as permitted under SFAS aworks of art, historical treasures, or other similar assesservice, provide the following amounts relating to the	ets held for public exhibition, education,		
	(i) Revenues included in Form 990, Part VIII, line 1			<b>►</b> \$
	(ii) Assets included in Form 990, Part X			<b>►</b> \$
2	If the organization received or held works of art, historical following amounts required to be reported under SFAS			ncial gain, provide the
а	Revenues included in Form 990, Part VIII, line 1			<b>▶</b> \$

**b** Assets included in Form 990, Part X

Part	Organizations Maintaining Co	<u>llections of Ar</u>	t, His	<u>stori</u>	<u>cai ir</u>	<u>easu</u>	res, or O	tne	<u>r Similar As</u>	sets (co	ontinued)
3	Using the organization's acquisition, accessi collection items (check all that apply)	on, and other reco	rds, cl	heck	any of th	ne follo	owing that a	are a	significant use	of its	
а	Public exhibition		d	Γ	Loan o	rexcl	nange progr	ams			
b	Scholarly research		e	Γ	Other						
c	Preservation for future generations										
4	Provide a description of the organization's co	llections and expl	aın ho	w the	y furthei	the o	rganızatıon	's ex	empt purpose	ın	
5	During the year, did the organization solicit o	r receive donation	s of a	rt, hıs	torical t	reasu	res or othe	rsım	nılar		
	assets to be sold to raise funds rather than t									│ Yes	□ No
Par	Escrow and Custodial Arrange Part IV, line 9, or reported an am						answere	d "Y ——	es" to Form 9	990,	
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?					ions o	r other ass	ets	not	┌ Yes	┌ No
b	If "Yes," explain the arrangement in Part XII	I and complete the	e follo	wing t	able		г				
							-		Ar	nount	
с	Beginning balance							1c			
d	Additions during the year						-	1d			
е	Distributions during the year							1e			
f	Ending balance						L	1f			
2a	Did the organization include an amount on Fo	rm 990, Part X, Iır	ne 21?	•						│ Yes	∏ No
b	If "Yes," explain the arrangement in Part XII	I Check here if the	e expla	anatı	on has b	een pi	ovided in P	art :	KIII		Γ
Pa	rt V Endowment Funds. Complete										
4	Designing of very halance	(a)Current year	(b	<b>)</b> Prior	year	<b>b (c)</b> Tv	vo years back	(d)	Three years back	(e)Four y	ears back
1a L	Beginning of year balance							+			
b	Contributions							+			
С	Net investment earnings, gains, and losses							<u> </u>			
d	Grants or scholarships										
е	Other expenditures for facilities and programs										
f	Administrative expenses										
g	End of year balance										
2	Provide the estimated percentage of the curr	ent year end balar	ice (lir	ne 1g	, columr	ı (a)) l	neld as				
а	Board designated or quasi-endowment ►										
b	Permanent endowment 🕒										
С	Temporarily restricted endowment ►										
	The percentages in lines 2a, 2b, and 2c show	ıld equal 100%									
3a	Are there endowment funds not in the posses organization by	ssion of the organiz	zatıon	that	are held	and a	dmınıstere	d for	the	Yes	No
	(i) unrelated organizations								3a	(i)	
	(ii) related organizations							•	3a(		<u> </u>
	If "Yes" to 3a(II), are the related organization	•						•	3	b	
4 Par	Describe in Part XIII the intended uses of the tyle Land, Buildings, and Equipme					<u> </u>					
I GI	Description of property	inc. See roini 3.	<i>50,</i> F6		Cost or		(b)Cost or of	her	(c) Accumulated	( <b>d</b> ) Bo	ok value
				bas	sis (investi	ment)	basıs (othe	r)	depreciation		
1a	_and				1,40	09,723					1,409,723
b	Buildings				69,84	19,435			28,961,627	7 4	0,887,808
c	Leasehold improvements				15,32	23,275			3,245,813	3 1	.2,077,462
d I	Equipment				56,7	55,164			27,344,368	3 2	9,410,796
						71,561			118,533	3 1	.2,953,028
Tota	<b>I.</b> Add lines 1a through 1e <i>(Column (d) must e</i>	qual Form 990, Part	X, colι	ımn (	B), line 1	(c).)				g	6,738,817

Part VIII Investments—Other Securities. See	<u>e Form 990, Part X, line 12</u>	2.	
(a) Description of security or category	(b)Book value		od of valuation
(including name of security)		Cost or end-of	f-year market value
(1) Financial derivatives			
(2)Closely-held equity interests Other			
Other			
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	<b>F</b>		
Part VIII Investments—Program Related. Se			1.6.1.
(a) Description of investment type	(b) Book value		od of valuation f-year market value
		Cost of cha of	year market value
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)	<b>*</b>		
Part IX Other Assets. See Form 990, Part X, I	ine 15.		
(a) Descr	ription		<b>(b)</b> Book value
(1) Accrued Receivables			2,631,210
(2) Due From Affiliates			44,200
(3) Interest in the Net Assets of Mercy Hospital Foundation	on Inc		2,288,465
(4) Workers Compensation Funding			196,171
(5) Insurance Recoveries			22,839,041
Total. (Column (b) must equal Form 990, Part X, col.(B) line 1	5.)		27,999,087
Part X Other Liabilities. See Form 990, Part	X, line 25.		
1 (a) Description of liability	(b) Book value		
Federal income taxes			
Deferred Comp Liability	169,585		
Due to Affiliates	11,707,878		
Interest Rate Swap	6,710,446		
Asset Retirement Obligation	5,481,582		
Accrued Pension Obligation	134,601,242		
LT Gen Liab/Workers Comp IBNR	36,135,614		
LT Disposables	321,678		
•			
Total. (Column (b) must equal Form 990, Part X, col (B) line 25 )	195,128,025		
2. Fin 48 (ASC 740) Footnote In Part XIII, provide the te		nization's financial stater	ments that reports the

Par	t XI Reconciliation of Revenue per Audited Financial Statements With Revenue p	er R	eturn
1	Total revenue, gains, and other support per audited financial statements	1	348,813,708
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
C	Recoveries of prior year grants		
d	Other (Describe in Part XIII )		
e	Add lines <b>2a</b> through <b>2d</b>	2e	663,259
3	Subtract line <b>2e</b> from line <b>1</b>	3	348,150,449
4	Amounts included on Form 990, Part VIII, line 12, but not on line <b>1</b>		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIII )		
c	Add lines <b>4a</b> and <b>4b</b>	<b>4</b> c	98,053
5	Total revenue Add lines <b>3</b> and <b>4c.</b> (This must equal Form 990, Part I, line 12)	5	348,248,502
Par	t XII Reconciliation of Expenses per Audited Financial Statements With Expenses	per	Return
1	Total expenses and losses per audited financial statements	1	335,152,360
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIII).............. 2d 522,549		
e	Add lines <b>2a</b> through <b>2d</b>	2e	522,549
3	Subtract line <b>2e</b> from line <b>1</b>	3	334,629,811
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIII)		
c	Add lines <b>4a</b> and <b>4b</b>	4c	0
5	Total expenses Add lines <b>3</b> and <b>4c.</b> (This must equal Form 990, Part I, line 18 )	5	334,629,811

## Part XIII Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
Part XI, Line 2d - Other Adjustments		Foundation Activity - 663,259
Part XI, Line 4b - Other Adjustments		Contributions from Foundation to Mercy Hospital- 98,053
Part XII, Line 2d - Other Adjustments		Foundation Expenses - 522,549

OMB No 1545-0047

Open to Public Inspection

## **SCHEDULE H** (Form 990)

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes" to Form 990, Part IV, question 20. ► Attach to Form 990. ► See separate instructions.

**Hospitals** 

Name of the organization Mercy Hospital of Buffalo

**Employer identification number** 

16-0756336

Pa	rt I Financial Ass	stance an	d Certain	Other Community	Benefits at Cost				
								Yes	No
1a	Did the organization have	a financial as	ssistance pol	icy during the tax year?	' If "No," skıp to questı	on 6a	1a	Yes	
<b>b</b> If "Yes," was it a written policy?								Yes	
2	2 If the organization had multiple hospital facilities, indicate which of the following best describes application of the financial assistance policy to its various hospital facilities during the tax year								
	Applied uniformly to a Generally tailored to i	•			mly to most hospital fac	cilities			
3	Answer the following base organization's patients du			nce eligibility criteria th	at applied to the larges	t number of the			
a	Did the organization use I If "Yes," indicate which o					providing <i>free</i> care?	За	Yes	
	┌ 100%	200% 🔽 0	ther	11000	0000000000 %				
b	Did the organization use I which of the following was						3b	Yes	
	□ 200%    □ 250%    □	300%	50% <b>—</b> 400	0% 🔽 Other	50000 (	000000000 %			
c If the organization used factors other than FPG in determining eligibility, describe in Part VI the income based criteria for determining eligibility for free or discounted care. Include in the description whether the organization used an asset test or other threshold, regardless of income, as a factor in determining eligibility for free or discounted care.									
4									İ
5a	provide for free or discounted care to the "medically indigent"?								
ь	<b>b</b> If "Yes," did the organization's financial assistance expenses exceed the budgeted amount?						5a 5b	Yes	
c	c If "Yes" to line 5b, as a result of budget considerations, was the organization unable to provide free or discounted								
	care to a patient who was eligibile for free or discounted care?						5c		No
	Did the organization prep				r?		6a	Yes	<u> </u>
b	If "Yes," did the organiza			•			6b	Yes	<u> </u>
	Complete the following table using the worksheets provided in the Schedule H instructions Do not submit these worksheets with the Schedule H								
7				munity Benefits at Co	st				
	ancial Assistance and Means-Tested overnment Programs	(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense	(d) Direct offsetting revenue	(e) Net community ben expense		( <b>f)</b> Perce total exp	
a	Financial Assistance at cost (from Worksheet 1)			2,533,685	231,589	2,302,	096	0 6	90 %
b	Medicaid (from Worksheet 3, column a)			46,601,545	37,297,625	9,303,	920	2 7	80 %
С	Costs of other means-tested government programs (from Worksheet 3, column b)								
d	<b>Total</b> Financial Assistance and Means-Tested Government Programs .			49,135,230	37,529,214	11,606,	606,016 3 470 °		
e	Other Benefits Community health Improvement services and community benefit operations								
£	(from Worksheet 4)			1,509,820		1,509,	820	0 4	50 %
f a	Health professions education (from Worksheet 5) Subsidized health services			4,664,200	1,418,791	3,245,	409	0 9	70 %
h	(from Worksheet 6) Research (from Worksheet 7)								
1	Cash and in-kind contributions for community benefit (from Worksheet 8)			438,274		438,	274	0 1	30 %
	<b>Total</b> . Other Benefits			6,612,294	1,418,791	5,193,	-		50 %
k	Total. Add lines 7d and 7j .			55,747,524	38,948,005	16,799,	219	5 0	20 %

Par	Community Building activities during the of the communities i	tax year, an									
		(a) Number of activities or programs (optional)	<b>(b)</b> Persons served (optional)	(c) Total community building expense	( <b>d)</b> D	rect off revenue	_	(e) Net comm building expe		(f) Pero total ex	
1	Physical improvements and housing										
2	Economic development										
3	Community support			255,95	2				255,952	C	080 9
4	Environmental improvements			7,76	9				7,769		0 %
	Leadership development and training for community members			58,04					58,040		020 9
	Coalition building			30,04	1				36,040		020 %
	Community health improvement advocacy										
	Workforce development										
	Other										
	Total	0.0.11	<u>.                                      </u>	321,76	1			:	321,761	C	100 9
	Bad Debt, Medicar on A. Bad Debt Expense	e, & Collec	tion Practic	es						Yes	No
L	Did the organization report bac Statement No 15?			with Heathcare Fir	ancıal M	lanage	ment A	ssociation	1		110
2	Enter the amount of the organi	zatıon's bad d	ebt expense Ex		<u> </u>						
,	methodology used by the orga					2		3,953,5	14		
3	Enter the estimated amount of patients eligible under the organization.	_		•							
	the methodology used by the cany, for including this portion of				onale, ıf	3		2,036,2	9 5		
ı	Provide in Part VI the text of to the page number on which to						ribes b	ad debt expens	se		
ecti	on B. Medicare										
;	Enter total revenue received fr	rom Medicare	(ıncludıng DSH	and IME)		5		57,290,4	90		
•	Enter Medicare allowable cost	s of care relat	ing to payments	s on line 5		6		58,592,5	08		
'	Subtract line 6 from line 5 Th	· ·			• • •	7		-1,302,0	18		
3	Describe in Part VI the extent Also describe in Part VI the co Check the box that describes	osting method	ology or source								
	Cost accounting system	Гс。	st to charge rat	tio 🔽	Other						
ecti	on C. Collection Practices										
)a	Did the organization have a wr	itten debt coll	ection policy du	ırıng the tax year?					9a	Yes	
b	If "Yes," did the organization's contain provisions on the colleassistance? Describe in Part V	ection practice	s to be followed	d for patients who a	e knowr	to qua	alify for	financial	ır   9t	,	No
ar	t IV Management Comp								ysıcıans—	see instruc	tions)
	(a) Name of entity	(E	<ul> <li>Description of pr activity of entity</li> </ul>		(c) Organ profit % o ownersh	r stock	, e	l) Officers, director trustees, or key mployees' profit of stock ownership	, p	(e) Physi rofit % o ownersh	r stock
									$\perp$		
									$\perp$		
0											
1											
2											

Part V	Facility Information									
Section	n A. Hospital Facilities	Licensed	Gener	Children'	Teaching	Critical	Resea	ER-24 hours	ER-other	
(list in order of size from largest to smallest—see instructions) How many hospital facilities did the organization operate during the tax year?  2  Name, address, and primary website address  Mercy Hospital of Buffalo		sed hospital	General medical & surgical	en's hospital	ing hospital	ป access hospital	Research facility	hours	her	Other (Describe) Facility reporting group
1	Mercy Hospital of Buffalo 565 Abbott Road Buffalo, NY 14220	х	х		х			х		Ambulance, Ambulatory Surgery - Multi Specialty,
2	Mercy Ambulatory Care Center 3669 Southwestern Blvd Orchard Park, NY 14127	Х	х		Х			х		Clinical Laboratory Service, CT Scanner,

Schedule H (Form 990) 2012

# Part V Facility Information (continued) Section B. Facility Policies and Practices

-	mplete a separate Section B for each of the hospital facilities or facility reporting groups listed in Part V, Section A)  Mercy Hospital of Buffalo			
	ne of hospital facility or facility reporting group single facility filers only: line Number of Hospital Facility (from Schedule H, Part V, Section A)  1	- -		
	nmunity Health Needs Assessment (Lines 1 through 8c are optional for tax years begining on or before March 23, 2012)		Yes	NO_
1	During the tax year or either of the two immediately preceding tax years, did the hospital facility conduct a community			
	health needs assessment (CHNA)? If "No," skip to line 9	1		
	If "Yes," indicate what the CHNA report describes (check all that apply)			
a	A definition of the community served by the hospital facility			
b	Demographics of the community			
С	Existing health care facilities and resources within the community that are available to respond to the health needs of the community			
d	How data was obtained			
е	The health needs of the community			
f	Primary and chronic disease needs and other health issues of uninsured persons, low-income persons, and minority groups			
g	The process for identifying and prioritizing community health needs and services to meet the community health needs			
h	The process for consulting with persons representing the community's interests			
i	Information gaps that limit the hospital facility's ability to assess the community's health needs			
j	Other (describe in Part VI)			
2	Indicate the tax year the hospital facility last conducted a CHNA 20			
3	In conducting its most recent CHNA, did the hospital facility take into account input from representatives of the community			
	served by the hospital facility, including those with special knowledge of or expertise in public health? If "Yes," describe in Part VI how the hospital facility took into account input from persons who represent the community, and identify the			
	persons the hospital facility consulted	3		
4	Was the hospital facility's CHNA conducted with one or more other hospital facilities? If "Yes," list the other hospital			
_	facilities in Part VI	4		
5	Did the hospital facility make its CHNA report widely available to the public?	5		—
_	If "Yes," indicate how the CHNA report was made widely available (check all that apply)			
a	Hospital facility's website			
D	A vailable upon request from the hospital facility			
c	Other (describe in Part VI)			
О	If the hospital facility addressed needs identified in its most recently conducted CHNA, indicate how (check all that apply to date)			
а	Adoption of an implementation strategy that addresses each of the community health needs identified through the CHNA			
b	Execution of the implementation strategy			
c	Participation in the development of a community-wide plan			
d	Participation in the execution of a community-wide plan			
е	Inclusion of a community benefit section in operational plans			
f	Adoption of a budget for provision of services that address the needs identified in the CHNA			
g	Prioritization of health needs in its community			
h	Prioritization of services that the hospital facility will undertake to meet health needs in its community			
i	O ther (describe in Part VI)			
7	Did the hospital facility address all of the needs identified in its most recently conducted CHNA? If "No," explain in Part VI which needs it has not addressed and the reasons why it has not addressed such needs	7		
8a	Did the organization incur an excise tax under section 4959 for the hospital facility's failure to conduct a CHNA as			
	required by section $501(r)(3)$ ?	8a		
	If "Yes" to line 8a, did the organization file Form 4720 to report the section 4959 excise tax?	8b		
С	If "Yes" to line 8b, what is the total amount of section 4959 excise tax the organization reported on Form 4720 for all of its hospital facilities? \$			

P	art V Facility Information (continued)			
Fir	ancial Assistance Policy		Yes	No
9	Did the hospital facility have in place during the tax year a written financial assistance policy that			
	Explained eligibility criteria for financial assistance, and whether such assistance includes free or discounted care?	9	Yes	
10	Used federal poverty guidelines (FPG) to determine eligibility for providing free care?	10	Yes	
	If "Yes," indicate the FPG family income limit for eligibility for free care $\frac{110\ 00000000000\%}{10000000000000000000000000$			ĺ
	If "No," explain in Part VI the criteria the hospital facility used		l	ĺ
11	Used FPG to determine eligibility for providing discounted care?	11	Yes	<del> </del>
	If "Yes," indicate the FPG family income limit for eligibility for discounted care 500 00000000000000% If "No," explain in Part VI the criteria the hospital facility used			
12	Explained the basis for calculating amounts charged to patients?	12	Yes	L
	If "Yes," indicate the factors used in determining such amounts (check all that apply)			ĺ
а	▼ Income level			ĺ
b	▼ Asset level			ĺ
C	Medical indigency			ĺ
d	▼ Insurance status			ĺ
е	Uninsured discount			ĺ
f	Medicaid/Medicare			ĺ
g	State regulation			ĺ
h	Other (describe in Part VI)			ĺ
13	Explained the method for applying for financial assistance?	13	Yes	
14	Included measures to publicize the policy within the community served by the hospital facility?	14	Yes	
	If "Yes," indicate how the hospital facility publicized the policy (check all that apply)			
а	The policy was posted on the hospital facility's website			ĺ
b	The policy was attached to billing invoices			ĺ
c	The policy was posted in the hospital facility's emergency rooms or waiting rooms			ĺ
d	The policy was posted in the hospital facility's admissions offices			ĺ
е	The policy was provided, in writing, to patients on admission to the hospital facility			ĺ
f	The policy was available upon request			ĺ
g	Other (describe in Part VI)			ĺ
Bil	ling and Collections	•	•	
15	Did the hospital facility have in place during the tax year a separate billing and collections policy, or a written financial	15	Yes	
16	assistance policy (FAP) that explained actions the hospital facility may take upon non-payment? Check all of the following actions against an individual that were permitted under the hospital facility's policies during		1	
	the tax year before making reasonable efforts to determine the patient's eligibility under the facility's FAP			ĺ
а	Reporting to credit agency			ĺ
b	Lawsuits			ĺ
C	Liens on residences			ĺ
d	Body attachments			ĺ
е	Other similar actions (describe in Part VI)			ĺ
17	Did the hospital facility or an authorized third party perform any of the following actions during the tax year before making reasonable efforts to determine the patient's eligibility under the facility's FAP?	17		No
	If "Yes," check all actions in which the hospital facility or a third party engaged			
а	Reporting to credit agency			1
b	Lawsuits			1
c	Liens on residences			1
d	Body attachments			1
_	Other similar actions (describe in Part VI)			1

Schedule H (Form 990) 2012
----------------------------

Page

	racinty information (continued)			
18	Indicate which efforts the hospital facility made before initiating any of the actions listed in line 17 (check all that apply)			
а	Notified individuals of the financial assistance policy on admission			
b	Notified individuals of the financial assistance policy prior to discharge			
C	Notified individuals of the financial assistance policy in communications with the patients regarding the patients' bills			
d	financial assistance policy			
e	O ther (describe in Part VI)			
Pol	licy Relating to Emergency Medical Care			
			Yes	No
19	Did the hospital facility have in place during the tax year a written policy relating to emergency medical care that requires the hospital facility to provide, without discrimination, care for emergency medical conditions to individuals regardless of their eligibility under the hospital facility's financial assistance policy?	19	Yes	
	If "No," indicate why			
а	The hospital facility did not provide care for any emergency medical conditions			
b	The hospital facility's policy was not in writing			
C	The hospital facility limited who was eligible to receive care for emergency medical conditions (describe in Part VI)			
d	Other (describe in Part VI)			
Cha	arges to Individuals Eligible for Assistance under the FAP (FAP-Eligible Individuals)			
20	Indicate how the hospital facility determined, during the tax year, the maximum amounts that can be charged to FAP-eligible individuals for emergency or other medically necessary care			
а	The hospital facility used its lowest negotiated commercial insurance rate when calculating the maximum amounts that can be charged			
b	The hospital facility used the average of its three lowest negotiated commercial insurance rates when calculating the maximum amounts that can be charged			
c	The hospital facility used the Medicare rates when calculating the maximum amounts that can be charged			
d	Other (describe in Part VI)			
21	During the tax year, did the hospital facility charge any FAP-eligible individuals to whom the hospital facility provided emergency or other medically necessary services, more than the amounts generally billed to individuals who had insurance covering such care?	21		No
	If "Yes," explain in Part VI			
22	During the tax year, did the hospital facility charge any FAP-eligible individuals an amount equal to the gross charge for any service provided to that individual?		Yes	
	If "Yes," explain in Part VI			

### Part V Facility Information (continued)

# Section C. Other Health Care Facilities That Are Not Licensed, Registered, or Similarly Recognized as a Hospital Facility

Type of Facility (describe)

(list in order of size, from largest to smallest)

How many non-hospital health care facilities did the organization operate during the tax year?

	4	

Name and address

	- A NV 14053	O/P, Lab-O/P
2 Che 630	: Aurora, NY 14052 stnut Ridge Family Practice O Powers Rd nard Park, NY 14127	Extension Clinic Primary Medical Care O/P
<b>3</b> Mero 515	cy Outpatient Clinic ObGyn Abbott Rd alo, NY 14220	Extension Clinic Prenatal O/P, Primary Medical Care O/P
397	cy Comprehensive Care Center Louisiana St alo, NY 14202	Extension Clinic Primary Care, Pediatric, Lab, Podiatry, Prenatal,Radiology
227	Family Care Center Ridge Rd Kawanna, NY 14218	Extension Clinic Prenatal O/P, Primary Medical Care O/P
6 Mero 55 N	cy Nursing Facility 1elroy Ave kawanna, NY 14218	Long Term Care, Lab-O/P, Radiology- Diagnostic O/P
7 Pace 55 N	Health Center  Melroy Ave  Kawanna, NY 14218	Extension Clinic OT-O/P, PT-O/P, Speech-O/P, Primary Care, Psychology O/P
550	cy Ambulatory Care Center Orchard Park Rd t Seneca, NY 14224	CT, Lab-O/P, Primary Care, Radiology-O/P, OT-O/P, PT-O/P, Speech-O/P
27 F	ngville Primary Care Center Franklin St ngville, NY 14141	Pediatric-O/P, Primary Medical Care-O/P
10		

Part VI Supplemental Information Complete this part to provide the following information

- $\textbf{Required descriptions.} \ \textbf{Provide the descriptions required for Part I, lines 3c, 6a, and 7, Part II, Part III, lines 4, 8, and 9b, Part V, Section A, and Part V, Section B, lines 1j, 3, 4, 5c, 6i, 7, 10, 11, 12h, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22$
- **Needs assessment.** Describe how the organization assesses the health care needs of the communities it serves, in addition to any needs assessments reported in Part V, Section B Patient education of eligibility for assistance. Describe how the organization informs and educates patients and persons who may
- be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy Community information. Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves
- **Promotion of community health.** Provide any other information important to describing how the organization's hospital facilities or

I dentifier Re	Part I, Line 6a Mercy Hospital Community Benefit Report is contained in a report prepared by the Catholic Health System Part 1, line 6 b Yes, the report is made available to the public by posting on the Catholic Health website, www.chsbuffalo.org, as well as the annual submission to NYS for the Community Service Plan  Part I, Line 7 Costing is a full step down methodology of cost from non-revenue producing departments to revenue producing departments', with assignment of cost to individual charge items based on volume and charge amount. All patient accounts are cost with the same methodology regardless of patient type
	(inpatient, outpatient, emergency room, etc ) or insurance coverage (Medicare, Medicaid, private insurance, uninsured, etc )  Part I, L7 Col(f) Bad debt expenses of \$9,761,763 are included in Part IX, line 25, column (A) but subtracted when calculating
	the percentage in column (f)  Part II Mercy Hospital provided Community Building in the form  of Community Support and Leadership Development which  improved community leadership by promoting understanding of  community healthcare needs and services at various events
	throughout the community Environmental improvements included Green Initiatives and Pharmaceutical Waste disposals  Part III, Line 4 The amount in Part III line 2 is the actual bad
	debt expenses of \$9,761,763 written down to cost, utilizing the Uninsured Ratio of Cost to Charges (RCC) obtained from the full step down methodology of cost described in Part 1, line 7. The amount in Part III line 3 is the estimate of bad debt from uninsured balance which is developed as follows as policy is to
	write accounts to bad debt 120 days after discharge, the discharge date period of 10/1/2011 to 9/30/2012 was used to determine the population of uninsured accounts. The balance of these accounts was determined and the RCC was applied to develop the estimate in H Part III Line 3. As our determination
	of eligibility for the Healthcare Assistance Program (HAP) (Charity Care) is based solely on the presentation for care without insurance, which is now for each account, and use of a sophisticated estimator (PARO) of each guarantor's ability to pay an estimate of "the amount that reasonably could be
	attributable to patients who likely would qualify for financial assistance under the hospital's charity care policy if sufficient information had been available to make a determination of their eligibility" is not relevant. The organization's financial statements do not include a footnote that describes bad debt
	expense, but the financial statements account for bad debt expenses in the statement of operations as actual expenses written off and an estimate of future write-offs less any recoveries
	Part V, Section A 1 Mercy Hospital of Buffalo Audiology O/P Cardiac Catheterization (Adult Diagnostic) Cardiac Catheterization - Electrophysiology (EP) Cardiac Catheterization - Percutaneous Coronary Intervention (PCI) Cardiac Surgery - Adult Certified Mental Health Services O/P
	Clinic Part Time Services Clinical Laboratory ServicesCoronary Care CT Scanner Dental O/P Emergency Department Family Planning O/P Intensive Care Magnetic Resonance Imaging Maternity Medical Social Services Medical/Surgical Neonatal Continuing, Intensive & Intermediate Care Nuclear Medicine -
	Diagnostic Outpatient Surgery Pediatric & Pediatric O/P Pharmaceutical Service Physical Medical Rehabilitation Physical Medicine and Rehabilitation O/P Podiatry O/P Prenatal O/P Radiology - Diagnostic Renal Dialysis - Acute Respiratory
cy Hospital of Buffalo	Care Therapy - Occupational, Physical O/P Therapy - Speech Language Pathology Part V, Section A 2 Mercy Ambulatory Care CenterEmergency Department Medical Surgical Primary Medical Care Radiology Diagnostic Physical Therapy O/P Part V, Section B, Line 14g Includes information in both
cy Hospital of Buffalo	English and Spanish on all signage and brochures for financial assistance  Part V, Section B, Line 20d Highest volume commercial payor rate  Part V, Section B, Line 22 There are instances where the full
,	charges on the account are equal to or less than the highest volume commercial payor rate  Part VI, Line 2 The Catholic Health System has recently conducted a Community Health Needs Assessment in 2013,
	which will be reported on the 12/31/2013 990 returns. For the 12/31/2012 990, the assessment conducted in previous years is being reported. In 2009, Mercy Hospital, as part of Catholic Health, involves many participants in assessing community health needs including. 1. New York State Department of Health
	Prevention Agenda for the Healthiest State Erie County Department of Health Catholic Health Kaleida Health Erie County Medical Center Sheehan Memorial Hospital 2 Health Consumers 3 Patients/residents/clients A Hospital Inpatients and OutpatientsB Nursing Home Residents and Families C
	Rehabilitation Patients D Primary Care Center Patients E Home Care Clients 4 Physicians 5 External Organizations, such as Academia, Community-based organizations, elected officials, employers and business, Faith based organizations, governmental organizations, media, philanthropists and
	schools 6 Statistical Resources1 New York State Department of Health Prevention Agenda for the Healthiest State Catholic Health worked in collaboration with the Erie County Department of Health, Kaleida Health, ECMC and Sheehan Memorial on the Erie Co DOH Prevention Agenda for the Healthiest State In
	Frie Co DOH Prevention Agenda for the Healthiest State In February 2009, an Erie County Joint Planning Committee formed to identify prevention priorities and strategies to focus on collaboratively over the next 3 years, which included Chronic Disease, Healthy Mothers, Healthy Babies, Healthy Children, Physical Activity and Nutrition and Tobacco Use 2
	Health Consumers In creating the Catholic Health and Mercy Hospital strategic plan, input was sought from a variety of constituents including consumers. In August 2008, eight (8) consumer focus groups were conducted asking consumers what
	they wanted from their patient care experience These focus groups were created by reaching out to 8,000 area residents who were asked to contact friends/families/neighbors to participate 3 Patients/residents/clients A Hospital Inpatients and Outpatients At the time of the assessment, Mercy Hospital
	participated in a regional patient satisfaction survey through a cooperative effort with the Buffalo Niagara Health Quality Coalition and area hospitals Patient participation was voluntary This survey took place twice per year Through hospital admission and outpatient ancillary sites, surveys were
	distributed to individuals to gain an understanding about their healthcare needs and how well their needs were being met Currently, Hospital Care Quality Information (HCHAPS) is publicly reported 4 Physicians Mercy Hospital surveys its medical staff annually Physicians are surveyed on issues
	relating to the quality and efficiency of services offered throughout Catholic Health 5 External OrganizationsCatholic Health and Mercy Hospital also engaged in the P2 Collaborative (Pursuing Perfection) dedicated to improving the health of
	people across the region There are more than 200 participant organizations including the provider community, payers, community based organizations, religious organizations, local business, colleges & universities, and governmental agencies Areas of focus include working with physicians and
	organizations to enhance access to care and improve efficiency of care and empowering all of the Western New York community to take responsibility for and act on their own wellness In an effort to engage health care needs at the grass roots level, Catholic Health and Mercy Hospital work closely with the
	following organizations to assess community health need Niagara Health Quality Coalition, Community Cancer CoalitionAmerican Heart Association, Near East & West Side Task ForceBaker Victory Services, Community Health Center of BuffaloWNY Osteoporosis Resource Ctr , WNY Health Equity
	Work GroupLiving Healthy Task Force of Erie Co, Minority Health CoalitionBuffalo Public Schools Worksite Wellness, Flu CoalitionEvery Parent Influences Children (EPIC), Tobacco CoalitionWNY Coalition for Diabetes, Community Health FoundationErie Co Coalition for Diabetes, WNED Public
	TelevisionCatholic Charities, Niagara University6 Statistical ResourcesCatholic Health and Mercy Hospital used PQI (Preventable Quality Indicators) to map specific areas by zip code to better understand needs and target for need We mapped specifically for Congestive Heart Failure, Hypertension, Angina
	& Diabetes to identify target areas for community education & screening initiatives. Other statistical resources used to assess the needs of the communities served included. "Buffalo Public Schools. Student Body Mass Index", "Erie County Health
	Assessment Indicators", and "Erie County Health Indicators Profile" Goals/O bjectives for the priorities identified for Catholic Health and Mercy Hospital include *Increase consumer knowledge and adoption of healthy lifestyle behaviors by encouraging frequent physical activity and healthy nutrition,
	leading to improved health status and reduced chronic disease prevalence for residents of Buffalo and Erie County *Increase participants' ability to identify risk factors for cardiovascular disease *Lower body mass index (BMI) in youth, early identification of adolescents and adults with high blood
	pressure, high blood cholesterol and high blood glucose through screening and prevention interventions *Implement a social marketing campaign to positively influence voluntary behavior o target population to take action to maximize health *Restrict the availability of less healthy foods and beverages in public
	service venues in Buffalo and Erie County, such as schools, community centers and hospitals In addition, Catholic Health and Mercy Hospital utilize resources to manage their public relations and social marketing initiatives (public facing website, Facebook, Twitter, Pinterest, wellness blog, email newsletter,
	etc ), exponentially increasing the effectiveness of its outreach and the success of its Community Service Plan 2013 Community Education targets 10,000 biometric screenings (6,436 in underserved areas), 240 community programs held, 4,328 people in attendance at community programs Measures
	of Effectiveness Number of educational programs held (240) and number of participants (4,328) Number of visits to website (775,320) Number of program attendees who attended cardiovascular presentations (895) Social media metrics
	Facebook pages (4), Facebook fans (6,208), Twitter followers (1,607), website visitors (775,320), email newsletter subscribers (631), blog vistors (9,139) Local government facilities, hospitals and school districts adopt policies that limit the portion size of any entree by either reducing the standard portion size of entrees or offering smaller portion sizes in
	portion size of entrees or offering smaller portion sizes in addition to standard portion sizes  Part VI, Line 3 Mercy Hospital informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local
	government programs or under the Catholic Health System Healthcare Assistance Program (HAP) policy For example, Mercy Hospital has posters and brochures available which include contact information for the Financial Clearance staff in admissions areas, emergency proms, primary care and
	outpatient rehabilitation clinics, Revenue Management Center (RMC) and other areas of the organization's facilities where eligible patients are likely to be present, provides information about financial assistance and HAP contact information to patients as part of the intake process, provides financial
	assistance and HAP contact information to inpatients either during or within 90 days of discharge of their hospital stay, patient bills include the following language "The Catholic Health System has a Healthcare Assistance Program to assist those in need of financial assistance for qualified patients. If you
	would like to obtain additional information on the Healthcare Assistance Program, please call (716) 601-3600 Thank you Our Customer Service area is our front end team to assist all patients in this process " Additionally, we discuss with the patient the availability of various government benefits, such as
	Medicaid or state programs, and assist the patient with qualification for such programs, where applicable, and there is information about financial aid posted on the Catholic Health System website
	Part VI, Line 4 Mercy Hospital's service area is a mix of urban, suburban, and rural areas comprised of 91 8% white (non-Hispanic) and 3% African-American (non-Hispanic) households. The service area is more elderly than most with 16 3% of the population over the age of 65 compared to a
	national average of 12 9% The community consists of fewer households than the national average with annual incomes below \$15,000/year at 11 1% compared to a national average of 13% Although Mercy Hospital is not located in a designated Health Professional Shortage Area (HPSA), it draws patients
	from identified HPSA areas Additionally, the hospital has at least one extension in a designated HPSA  Part VI, Line 5 Catholic Health System's community service activities at the acute facilities include benefits to the broader community, which include non-billed services and provided
	services paid below costs. Charity care and benefits to the community are provided through long term care facilities, home care programs and Catholic Health system-wide community programs. These programs touch more than 40,000 Western New York residents through community health education.
	programs, health screenings (including glucose, blood pressure, and cholesterol screenings, and cardiac, stroke, vascular, diabetes, nutrition, stress management, and women's community programming) clinical and support services,
	clerkships, internships, scholarships, in-kind donations and community support activities. Additionally, thousands of people make unique visits to the Catholic Health website seeking information about an individual or family healthcare issue, follow Catholic Health on Facebook and Twitter (where daily posts talk
	to education and prevention of the priority areas) and receive relevant health information through the Catholic Health wellness blog and monthly email newsletter The governing Board of Directors of Mercy Hospital is comprised of community
	representatives from universities, legal communities, & business leaders Religious orders are represented, as well as active and retired medical staff members The Mercy Hospital medical staff can be considered an "open" medical staff, as any physician can apply for privileges Each application is reviewed
	by a vigorous credentialing verification process  Part VI, Line 6 Mercy Hospital is affiliated with the Catholic  Health System, Inc , a New York State licensed corporation  Catholic Health System, located in Buffalo, New York exempt  from taxation and a charitable organization described in Section
	501(c)(3) of the Internal Revenue Code of 1986 Catholic Health is also the parent company of the following New York State corporations Kenmore Mercy Hospital, Sisters of Charity Hospital (Main Street Campus), and Sisters of Charity Hospital
	(St Joseph Campus) Its outpatient and post-acute facilities (and services) include Mercy Ambulatory Care Center, Mercy Diagnostic and Treatment Center, Mercy Diagnostic Center, Sheridan Health Care Center, Sisters Central Park Diagnostic Center, Williamsville Diagnostic Center, Kenmore Specialty
l	Center, Ken-Ton Family Care Center, Lovejoy/St Vincent

Care Center, Catholic Health Home Care, St Elizabeth's Home, St Vincent's Home, Father Baker Manor, McAuley Residence, Mercy Nursing Facility at OLV, St Catherine Laboure Health Care Center, and St Francis of Williamsville

NΥ

Reports Filed With States

Part VI, Line 7

DLN: 93493316030073

OMB No 1545-0047

## **Schedule J** (Form 990)

Internal Revenue Service

Department of the Treasury

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** ► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

**Compensation Information** 

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

Name of the	organization
Mercy Hospital	of Buffalo

**Employer identification number** 

16-0756336

Pa	tt I Questions Regarding Compensat	ion				
					Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items					
	First-class or charter travel	Г	Housing allowance or residence for personal use			
	Travel for companions	Γ	Payments for business use of personal residence			
	Tax idemnification and gross-up payments	Г	Health or social club dues or initiation fees			
	Discretionary spending account	Γ	Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the reimbursement or provision of all of the expenses			1b		
2	Did the organization require substantiation prior			2	Yes	
	directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?					
3	ndicate which, if any, of the following the filing organization used to establish the compensation of the rganization's CEO/Executive Director Check all that apply Do not check any boxes for methods sed by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III					
	▼ Compensation committee	<u></u>	Written employment contract			
	✓ Independent compensation consultant	<u>                                      </u>	Compensation survey or study			
	Form 990 of other organizations	<u> </u>	Approval by the board or compensation committee			
4	During the year, did any person listed in Form 99 or a related organization	0, Part VII	I, Section A, line 1a with respect to the filing organization			
а	Receive a severance payment or change-of-cont	rol paymen	nt?	4a		No
b	Participate in, or receive payment from, a supple	Participate in, or receive payment from, a supplemental nonqualified retirement plan?		4b	Yes	
С	Participate in, or receive payment from, an equity	y-based co	mpensation arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and	d provide th	ne applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only	must comp	plete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section compensation contingent on the revenues of	n A, line 1a	, did the organization pay or accrue any			
а	The organization?			5a		No
b	Any related organization?			5b		No
	If "Yes," to line 5a or 5b, describe in Part III					
6	For persons listed in Form 990, Part VII, Section compensation contingent on the net earnings of	n A, line 1a	, did the organization pay or accrue any			
а	The organization?			6a	Yes	
b	Any related organization?			6b	Yes	
	If "Yes," to line 6a or 6b, describe in Part III					
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III					No
8	Were any amounts reported in Form 990, Part VI					
		d ın Regula	tions section 53 4958-4(a)(3)? If "Yes," describe			
	ın Part III			8		No
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?					

## Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title	<b>(B)</b> Breakdown o	f W-2 and/or 1099-MI	SC compensation	(C) Retirement and	( <b>D)</b> Nontaxable	(E) Total of	<b>(F)</b> Compensation		
	(i) Base compensation	(ii) Bonus & ıncentıve compensatıon	(iii) Other reportable compensation	other deferred compensation	benefits	columns (B)(ı)-(D)	reported as deferred in prior Form 990		
See Additional Data Table									

Schedule J (Form 990) 2012

## Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II

Also complete this part for any additional information

Also complete this part for any additional information										
Ident if ier	Return Reference	Explanation								
	Part I, Line 4b	Part I, Line 4b Certain Officers and Key employees participated in a supplemental nonqualified retirement plan per the terms and conditions of their employment arrangement Mercy Pension Gap CHE SERP Joseph McDonald 26,000 00 150,012 00 Mark Sullivan 39,000 00 Dr Brian D'Arcy 9,800 00 142,750 00 Michael Moley 20,697 00 Peter Bergmann 7,334 00								
	Part I, Line 6	The 2012 Incentive payments were dependent upon achieving the Catholic Health System Operating Income target for Catholic Health System participants or the Ministry Operating Income target for Ministry participants Joseph McDonald \$436,814 82 Mark Sullivan \$253,093 07 James A Dunlop, Jr \$231,359 41 Dr Brian D'Arcy \$29,115 18 Nancy Sheehan \$16,068 24 Michael Moley \$145,164 42 John Stavros \$50,331 57 Christine Kluckhohn \$29,277 18 Maria Foti \$11,344 26 Bartholomew Rodrigues \$32,085 26 Dr Michael Galang \$59,062 48 Dr Michael Edbauer \$43,464 85 David Macholz \$29,345 53 Peter Bergmann \$32,583 13 James Millard \$60,186 07 Charles Urlaub \$87,875 19 John Herman \$28,281 83 Nils Gunnersen \$12,426 51 Dr Kevin Shiley \$94,586 00 Dr Thomas Raah \$50,000 00 Dr Timpthy Gabryel \$14,625 00								

Schedule J (Form 990) 2012

Software ID: Software Version:

**EIN:** 16-0756336

Name: Mercy Hospital of Buffalo

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees										
(A) Name		(B) Breakdown o	f W-2 and/or 1099-MIS	SC compensation	(C) Deferred	(D) Nontaxable	(E) Total of columns	<b>(F)</b> Compensation reported in prior Form		
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other compensation	compensation	benefits	(B)(ı)-(D)	990 or Form 990-EZ		
Joseph McDonald	(i) (ii)	0 691,688	0 436,815	0 342,754	0 23,055	0 15,642	0 1,509,954	0 0		
Mark Sullivan	(I) (II)		0 253,093	0 164,501	0 17,302	0 13,967	0 868,882	0		
Charles Urlaub	(I) (II)		87,875 0	56,567 0	21,316 0	15,020 0	513,492 0	0		
David Macholz	(I) (II)		0 29,346	0 25,733	0 15,747	0 18,375	0 266,355	0		
Peter Bergmann	(i) (ii)		0 32,583	0 44,888	0 14,545	0 18,581	0 466,415	0		
James Millard	(i) (ii)		0 60,186	0 39,045	0 145,769	0 333	0 468,374	0		
Christine Kluckhohn	(I) (II)		0 29,277	0 39,207	0 103,254	0 19,313	0 440,488	0		
Dr Michael Edbauer	(I) (II)		0 43,465	0 32,224	0 13,275	0 13,125	0 309,198	0		
Dr Paul Anain	(I) (II)		0	0 270	0 12,631	0 263	0 237,159	0		
James A Dunlop Jr	(I) (II)		0 231,359	0 68,634	0 101,350	0 13,917	0 787,870	0 0		
Dr Brian D'Arcy	(i) (ii)		0 29,115	0 276,486	0 19,190	0 18,634	0 616,412	0 0		
John Herman	(I) (II)		28,282 0	8,743 0	50,096 0	15,405 0	288,628 0	0		
Michael Moley	(I) (II)		0 145,164	0 182,002	0 22,381	0 14,430	0 651,682	0		
John Stavros	(i) (ii)		0 50,332	0 39,950	0 20,253	0 16,346	0 320,052	0 0		
Dr Mıchael Galang	(I) (II)		0 59,062	0 38,910	0 20,397	0 4,998	0 418,504	0 0		
Nancy Sheehan	(I) (II)	0 206,291	0 16,068	0 27,086	0 19,896	0 6 ,4 7 3	0 275,814	0 0		
Richard J Ruh MD	(I) (II)	311,908		0 49,463	0 17,374	0 15,225	0 393,970	0		
Dr Thomas Raab	(I) (II)	0	0	23,688	134,907 0	21,370 0	650,054 0	0		
Dr Tımothy Gabryel	(I) (II)	0	14,625 0	16,788 0	22,066 0	8,980 0	423,995 0	0		
Dr Syed Shah	(I) (II)	0	0	28,331 0	<b>4,176</b> 0	16,009 0	471,644 0	0		
Dr Kevın Shiley	(I) (II)	0	103,042 0	15,715 0	6,472 0	19,019 0	289,978 0	0 0		
Dr Nicholas Cromwell	(I) (II)	0	0	14,218 0	3,132 0	258 0	274,050 0	0		
Dr Lynne Aronica	(I) (II)	0	0	17,162 0	13,709 0	258 0	269,255 0	0		
Nıls Gunnerson	(I) (II)		12,427 0		77,436 0	258 0	l .	0 0		

DLN: 93493316030073

Open to Public

**Inspection** 

OMB No 1545-0047

Schedule K (Form 990)

**Supplemental Information on Tax Exempt Bonds** ► Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions,

explanations, and any additional information in Part VI. ► Attach to Form 990. ► See separate instructions.

Department of the Treasury Internal Revenue Service

Name of the organization

Employer identification number

	ercy Hospital of Buffalo									16-0756336						
De	rt I Bond Issues									16	0-0/563	336				
Pa	(a) Issuer name	(b) Issuer EIN	<b>(c)</b> CUSIP #	(d) Date issued	(e) Issue	price	(f) Description of purpose			(g) De	(g) Defeased		On alf of uer		Pool ncing	
											No	Yes	No	Yes	No	
A	Dormitory Authority of the State of NY	14-6000293	64983Q5R6	11-29-2006	13,36	50,000	Part	VI			X		х		Χ	
В	Dormitory Authority of the State of NY	14-6000293	64983Q5R9	11-26-2008	24,70	00,000	Part	VI			×		Х		Х	
c	Dormitory Authority of the State of NY	14-6000293	649906J96	07-12-2012	3,08	3,080,000 Part		Part VI			×		х		Х	
Pa	rt III Proceeds															
					,	4		E	3		С		D			
	A mount of bonds retired															
	A mount of bonds legally defea	ised 														
3	Total proceeds of issue					13,360,	-			3,080,000						
4	Gross proceeds in reserve fun					206,				206,564						
5	Capitalized interest from proc				111,729 111,729		111,729									
6	Proceeds in refunding escrows															
7	Issuance costs from proceeds				537,015				110,012							
8	Credit enhancement from proc					79,065 220,774										
9	Working capital expenditures															
10	Capital expenditures from pro	ceeds				12,743,				25,198						
11	Other spent proceeds				1,567,27											
12	O ther unspent proceeds					2,738,	226		2,738,2							
13	Year of substantial completion				06		20			2013				1		
	Were the bonds issued as part of a current refunding issue?			Yes X	No	-	Yes	No X	Yes		No X	Yes	-+	No		
14	· · · · · · · · · · · · · · · · · · ·			<u> </u>	.,	-				_	+					
<u>15</u>	Were the bonds issued as part of an advance refunding issue?				Х			Х		_	×					
16	Has the final allocation of proceeds been made?				Х				Х			X				
17	allocation of proceeds?				Х			Х		X						
Pai	Part III Private Business Use															

		, <b>A</b>		I	В	į	С		)
		Yes	No	Yes	No	Yes	No	Yes	No
1	Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds?		×		×		×		
2	Are there any lease arrangements that may result in private business use of bond-financed property?		Х		X		X		
							_		

Sche	dule K (Form 990) 2012									Page 🗷
Par	Private Business Use (Continued)		Ι						1	
				A	y <sub></sub> B			C	Vac	D No
3a	Are there any management or service contracts that may result in private but of bond-financed property?	siness use	Yes	No X	Yes	No X	Yes	No X	Yes	No
b	If "Yes" to line 3a, does the organization routinely engage bond counsel or ot counsel to review any management or service contracts relating to the financ property?									
С	Are there any research agreements that may result in private business use o financed property?	f bond-		×		Х		Х		
d	If "Yes" to line 3c, does the organization routinely engage bond counsel or ot counsel to review any research agreements relating to the financed property?									
4	Enter the percentage of financed property used in a private business use by eother than a section $501(c)(3)$ organization or a state or local government	entities <b>F</b>		%	•	%		%	)	9/0
5	Enter the percentage of financed property used in a private business use as a unrelated trade or business activity carried on by your organization, another s (c)(3) organization, or a state or local government			%	%		0/6			%
6	Total of lines 4 and 5			%		%		9/0	,	%
7	Does the bond issue meet the private security or payment test?			X		Х		Х		
8a	Has there been a sale or disposition of any of the bond financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds issued?			х		х	Х			
<u>ь</u>	If "Yes" to line 8a, enter the percentage of bond-financed property sold or dis	posed of	%			%		%		%
С	If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sec 1 141-12 and 1 145-2?	ctions								
9	Has the organization established written procedures to ensure that all nonquabonds of the issue are remediated in accordance with the requirements under Regulations sections 1 141-12 and 1 145-2?			х		х		×		
Par	rt IV Arbitrage				·				•	·
		Α			В		С		D	
1	Has the issuer filed Form 8038-T?	Yes	No X	Yes	No X	Yes	•	No X	Yes	No
<del>-</del>	If "No" to line 1, did the following apply?		^					^		
<u>-</u> а	Rebate not due yet?	1	×	1	X	<u> </u>	1	Х		
<u>-</u>	Exception to rebate?		^ X		X			X		
<del>_</del>	No rebate due?		X		X			X		
_	If you checked "No rebate due" in line 2c, provide in Part VI the date the rebate computation was performed			1			L	^	I	
3	Is the bond issue a variable rate issue?	Х		Х				Х		
4a	Has the organization or the governmental issuer entered into a qualified hedge with respect to the bond issue?	Х		Х				Х		
b	Name of provider	SBC Bank U	SA NA HSBC Ban		USA NA					
С	Term of hedge	18 50000	000000	25 600	000000000					
d	Was the hedge superintegrated?		Х		Х					
е	Was a hedge terminated?		X		×			İ		

Part IV Arbitrage (Continued)	Part IV	Arbitrage	(Continued)
-------------------------------	---------	-----------	-------------

		Α		В		С		D	
		Yes	No	Yes	No	Yes	No	Yes	No
5a	Were gross proceeds invested in a guaranteed investment contract (GIC)?		x		X		x		
b	Name of provider								
С	Term of GIC								
d	Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
6	Were any gross proceeds invested beyond an available temporary period?		х	х			x		
7	Has the organization established written procedures to monitor the requirements of section 148?		x		X		x		

# Part V Procedures To Undertake Corrective Action

1	Has the organization established written procedures to ensure
	that violations of federal tax requirements are timely identified
	and corrected through the voluntary closing agreement program if
	self-remediation is not available under applicable regulations?

	A		В		C		D		
	Yes	No	Yes	No	Yes	No	Yes	No	
ĺ									
		×		×		x			
		^		, and the second		^			

Part VI	Supplemental Inf	ormation. Complete this part to j	provide additional information for responses to questions on Schedule K (see instructions).
	Identifier	Return Reference	Explanation

Tuentiniei	Return Reference	Explanation
		Part I A (f) Description of Purpose To refinance outstanding commercial indebtedness, the proceeds of which were applied to finance the cost of Mercy's operating room expansion, other expansions/improvements at the facility Part I B (f) Description of Purpose To finance the cost of an approximately 48,300 square foot addition for a new emergency department, new CT/Radiology facilities, construction of a new main entrance and lobby area, a new ambulance entrance, construction of a rooftop helipad, renovation of library space into conference rooms, other mechanical and electrical improvements and associated demolition and equipping costs. Part I C (f) Description of Purpose To finance the cost of improvements to Mercy's existing approximately 381,000 square foot parking facility. Part IV (1) The bonds were issued by the Dormitory Authority of the State of New York on November 29, 2006. On or around December 1, 2011, DASNY performed a rebate analysis that indicated no rebate liability had accrued. An analysis completed by the Bond Trustee in October 2012 indicated that DASNY mistakenly excluded from their analysis bond proceeds that had been deposited into the current refunding escrow for the Refunded Bonds.
		Sisters of Charity was first made aware of this error on October 24, 2012 Payment of the rebate, plus interest, was made to the IRS on March 29, 2013, within 180 days of the discovery
		finade to the TKS on March 29, 2013, within 100 days of the discovery

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493316030073

# Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# **Transactions with Interested Persons**

► Complete if the organization answered
"Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c,
or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the orga Mercy Hospital of Buf							Em	ploye	r identi	fication	numbe	r
								-0756				
	s Benefit Tra											
	te if the organiza of disqualified per		lationship			c) Descri					( <b>d)</b> Corr	actad2
1 (a) Name (	or disquaimed per	1 , ,	person and			(c) Descrip	ption o	r trains	action		Yes	No
												-110
2 Enter the am	ount of tax incur	ed by organiz	ation mana	gers or dis	gualified perso	ns during the	VARTII	ndere	ection			
4958		· · · ·		gers or dis	· · · ·		year u		<b>&gt;</b> \$			
3 Enter the am	ount of tax, if any	, on line 2, ab	ove, reimb	ursed by th	ie organization				<b>&gt;</b> \$			
	ns to and/or plete if the organi				) E7 Dart V L	no 200 or Eo	rm 000	) Dar	+ T\/   lun		rıf+bo	
	nization reported					ile 30a, 01 F0	יכל ווווי	J, Pai	L I V , IIII	e 26, 0	i ii tiie	
(a) Name of	(b) Relationshi				(e)Original	(f)Balance	(g)	In	(h	1)	(i)Wr	itten
ınterested	with organizatio	n of Ioan	or from t		principal	due	defa	ult?	Appro		agreer	nent?
person			organizat	ion	amount				by boa			
			То	From			Yes	No	Yes	No	Yes	No
												•
											_	
											_	
			-							-	_	
										-	_	
otal			<u> </u>						<u> </u>		7	
	ts or Assista	nce Renefit		rected I	Persons				1			
	olete if the orga					: IV, line 27.	•					
(a) Name of inte		elationship be			of assistance	<b>(d)</b> Type o		tance	(e)	Purpos	e of ass	ıstance
person	intere	sted person a										
		organization										
	1		ı									

Part IV Business Transactions					
Complete if the organization	<u>on answered "Yes" on I</u>	<u>Form 990, Part IV, lı</u>	ne 28a, 28b, or 28c.		
(a) Name of Interested person	(b) Relationship between interested person and the organization	(c) A mount of transaction	(d) Description of transaction	(e) Sh organiz reven	f zatıon's
				Yes	No
See Additional Data Table					

# Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Ident if ier	Return Reference	Explanation
		Cahadula I /Farm 000 ar 000 F7) 2012

Schedule L (Form 990 or 990-EZ) 2012

# **Additional Data**

Software ID: Software Version:

**EIN:** 16-0756336

Name: Mercy Hospital of Buffalo

Form 990, Schedule L, Part IV - Business Transactions Involving Interested Persons

(a) Name of interested person	(b) Relationship between interested person and the	(c) A mount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
	organization			Yes	No
(1) Susan Urlaub	Wife of Mercy CEO, C J Urlaub	76,847	Corporate Nurse educator		No
(2) James Manzella	A cute Care Board Member	204,991	Key Employee of Manzella Marketing		No
(3) David Zapfel	Brother of BOD, Msgr Robert Zapfel	66,713	HR Employee of CHS		No
(4) Kathleen Zapfel	Sister-in-law of BOD, Msgr Robert Zapfel	57,335	HR Employee of CHS		No
(5) Susan Gallagher-Stavros	Wife of Key Employee, John Stavros	21,753	Nurse, McAuley Seton Home Care		No
(6) Marie Packard	Daughter of BOD, Dennis Dombek	55,983	Mercy Physical Therapist		No
(7) Dr Craig Fetterman	Partner of Buffalo Niagara Hospitalists	448,438	Acute Care Board Member		No

efile GRAPHIC print - DO NOT PROCESS

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

As Filed Data -

DLN: 93493316030073

OMB No 1545-0047

Open to Public Inspection

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Name of the organization
Mercy Hospital of Buffalo

16-0756336

dentifier	Return Reference	Explanation
	Section A, line 6	CHS has three members Ascension Health, Catholic Health East, and the Diocese of Buffalo, NY Each member is able to participate equally in electing the governing body, approving significant decisions of the governing body, and in receiving a share of net assets upon dissolution, according to the CHS Bylaws

Identifier	Return Reference	Explanation
	Form 990, Part VI, Section A, line 7a	According to the CHS Bylaws, each member is equally allowed to appoint up to three individuals to act as its representatives on the Corporate Member Board, and in undertaking any action in its capacity as a Member The Corporate Member Board oversees the governance of the Catholic Health System

Identifier	Return Reference	Explanation
	Form 990, Part VI, Section A, line 7b	Each member is entitled to one vote on each matter properly submitted at any membership meeting, and the members also have reserve powers which allow approval for certain business events and ratification of certain business transactions

Identifier	Return Reference	Explanation
	Form 990, Part VI, Section B, Inne 11	Yes, an electronic copy of the Form 990 was provided to the CHS Boards of Directors before it was filed. The CHS Board of Directors has delegated the responsibility to review the 990 to the Audit Committee. The CHS Audit Committee reviewed in detail selected information for all CHS entities. Reviewed with the Audit Committee. 1. Core Form Part IV. Checklist of required schedules. 2. Core Form Part VI. Governance, Management and Disclosure. 3. Core Form Part VII. Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees and Independent Contractors. 4. Schedule H. Hospitals. 5. Schedule K. Supplemental information on Tax Exempt Bonds. 6. Schedule J. Compensation Information. 7. Schedule L. Transactions with Interested Persons. 8. Schedule R. Related Organizations and Unrelated Partnerships. 9. Process for which remaining Core Form was completed, utilizing audited financial information.

Identifier	Return Reference	Explanation
	Form 990, Part VI, Section B, line 12c	All associates on the Merit program, all Physicians and Non Physician Practitioners as well as Physician groups who are independent contractors or employees of CHS, and all board members must complete a Conflict of Interest Disclosure Statement (COIDS) in order to fulfill the annual requirements COIDS are distributed to all parties, as per applicable policy, and once complete are followed up with as follows 1. Associate and Physician completed COIDS are reviewed and signed off by the manager. If a disclosure is noted, it is discussed with the manager, and the document is forwarded to the Compliance officer who reviews and follows up as appropriate. Once review/follow up is completed the Compliance Officer will sign the COIDS, maintain a copy in the compliance office and return the original to HR for filing in the Personnel file. 2. All board member COIDS are returned to Compliance Officer for review and follow up as warranted. The compliance officer will sign each COIDS and retain on file in the compliance office in a confidential manner.

Identifier	Return Reference	Explanation
	Form 990, Part VI, Section B, Ine 15	In 2012, the Catholic Health System utilized a Compensation Committee of the Board of Directors to monitor the Executive Compensation as per the Executive Compensation Philosophy and Strategy for the CHS CEO, COO, CFO, CEO's for each Ministry, and all Senior Vice Presidents. The Compensation Committee provides oversight to management decisions which are based on outlines approved by the committee, and performs a review of data. The outcome of these meetings is documented. Form 990, Part VI, Section B, Line 16. The Catholic Health System has a process to evaluate its participation in joint venture arrangements under applicable federal tax law, and has taken steps to safeguard the organization's exempt status with respect to such arrangements, and has developed a formal policy to formalize the process.

Identifier	Return Reference	Explanation
	Form 990, Part VI, Section C, line 19	We make our form 990 open for public inspection upon request. Our wiebsite includes an annual report which includes selected financial information. Our financial statements, governing documents and conflict of interest policy are provided upon request according to applicable federal and state laws.

Identifier	Return Reference	Explanation
Changes in Net Assets or Fund Balances	Form 990, Part XI, line 9	Mimimum Pension Liability Adjustment -13,232,812 Equity Transfer to Affiliates -8,234,161 Change in Interest in Foundation Unrestricted 242,559 Change in Interest in Foundation Restricted 21,667 Interest Rate Sw ap Adjustment -316,987

SCHEDULE R Related Organi

(Form 990)

Department of the Treasury

Internal Revenue Service

Name of the organization

Mercy Hospital of Buffalo

# **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

**DLN: 93493316030073**OMB No 1545-0047

**Employer identification number** 

2012

Open to Public Inspection

				16-07563	36			
art I Identification of Disregarded Entities (Com	plete if the organizatio	n answered "Yes" t	o Form 990, Pa	art IV, line 33.)				
(a) Name, address, and EIN (If applicable) of disregarded entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	Dii	<b>(f)</b> rect controlling entity		
art II Identification of Related Tax-Exempt Organ	nizations (Complete	f the organization s	answored "Vest	" to Form 000 D	o wt TV	lina 24 hasausa i	t bad o	
or more related tax-exempt organizations during	the tax year.)	r the organization a	inswered Yes	to Form 990, P	art IV, I	line 34 because i	t nau o	ne
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code sec	tion (e) Public charity (if section 501)	status (c)(3))	<b>(f)</b> Direct controlling entity	Section (13) co en	ontroll itity?
e Addıtıonal Data Table					+		Yes	No
							$oxed{\bot}$	
							+	<del>                                     </del>
or Paperwork Reduction Act Notice, see the Instructions for Form 9	90.	Cat No 501	35Y			Schedule R (For	m 990) ;	 2012

Part III	Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Pa	art IV, line 34
	because it had one or more related organizations treated as a partnership during the tax year.)	

(a) Name, address, and EIN of related organization	,	(c) Legal domicile (state or foreign country)		(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total Income	(g) Share of end- of-year assets	(h Disprop allocat	rtionate	(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	<b>(j</b> Gener mana partr	al or   ging	<b>(k)</b> Percentage ownership
				·			Yes	No		Yes	No	
	Rental Real Estate	NY	N/A	Related	117,511			No			No	
	Rental Real Estate	NY	N/A	Related	28,741	141,382		No			No	

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

line 34 because it had one or mo	ore related organization	ns treated as a corpora	tion or trust du	iring the tax	year.)				
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total Income	(g) Share of end- of-year assets	<b>(h)</b> Percentage ownership	(i) Section (b)(i) contro entit	n 512 13) olled
								Yes	No
(1) Orchard Park Mercy Corporation	Real Estate Holding Company		Mercy Hospital	С	117,086		100 000 %		No
Marian Professional Bldg Ste 500 51 Buffalo, NY 14220 16-1470350		NY							
(2) Aurora Mercy Corporation	Real Estate Development		Mercy Hospital	С	28,465		100 000 %		No
565 Abbott Road Buffalo, NY 14220 16-1354302		NY							
(3) Alsace Abbott Corporation 515 Abbott Road Suite 408 Buffalo, NY 14220 16-1355092	Partnership Holding Corporation	NY	Mercy Hospital	С	329,170		100 000 %		No

	Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule					Yes	No					
<b>1</b> D	uring the tax year, did the orgranization engage in any of the following transactions with one or more rela	ated organizations lis	ted in Parts II-IV?									
а	Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity				1a		No					
b	Gift, grant, or capital contribution to related organization(s)				1b	Yes						
c	Gift, grant, or capital contribution from related organization(s)				1c	Yes						
d	Loans or loan guarantees to or for related organization(s)											
e	Loans or loan guarantees by related organization(s)											
f	Dividends from related organization(s)											
g	Sale of assets to related organization(s)				<b>1</b> g		No					
h	Purchase of assets from related organization(s)				1h		No					
i	Exchange of assets with related organization(s)				<b>1</b> i		No					
j	Lease of facilities, equipment, or other assets to related organization(s)				1j		No					
k	k Lease of facilities, equipment, or other assets from related organization(s)											
ı	Performance of services or membership or fundraising solicitations for related organization(s)				11	Yes						
m	Performance of services or membership or fundraising solicitations by related organization(s)				1m	Yes						
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)				1n	Yes						
0	Sharing of paid employees with related organization(s)				10	Yes						
р	Reimbursement paid to related organization(s) for expenses				<b>1</b> p	Yes						
q	Reimbursement paid by related organization(s) for expenses				1q	Yes						
r	Other transfer of cash or property to related organization(s)				1r	Yes						
s	Other transfer of cash or property from related organization(s)				<b>1</b> s	Yes						
_												
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete the com	(b)	(c)	(d)								
	Name of other organization	Transaction type (a-s)	Amount involved	Method of determining amo	unt ır	nvolved	I					
<b>L)</b> C	rchard Park Mercy Corporation	Q	64,380									

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35b, or 36.)

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross)

revenue) that was not a related organization. See instructions re	egardıng exclu	ısıon for ce	ertaın ınvestn	ment	partnerships								
<b>(a)</b> Name, address, and EIN of entity	(b) Primary activity	domicile (state or foreign	(d) Predominant income (related, unrelated, excluded from tax under section 512-	org	(e) all partners section 501(c)(3) janizations?	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtiona allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		( <b>k</b> ) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No	
				ш					Щ_		L	1	

# Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier Return Reference Explanation

Software ID: **Software Version:** 

**EIN:** 16-0756336

Name: Mercy Hospital of Buffalo

Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations							
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary Activity	(c) Legal Domicile (State or Foreign Country)	(d) Exempt Code section	(e) Public charity status (if 501(c)(3))	(f) Section (b) Section (b) (continuous continuous cont	on 512 (13) crolled nization	
Catholic Health System Inc	Health Care Delivery	NY	501 c 3	Schedule A line 9	N/A	N	
515 Abbott Road Buffalo, NY 14220 22-2565278	System						
Sisters of Charity Hospital	Acute Care Hospital	NY	501 c 3	Schedule A line 3	Catholic Health System Inc	N	
2157 Main Street Buffalo, NY 14214 16-0743187					System Inc		
Kenmore Mercy Hospital	Acute Care Hospital	NY	501 c 3	Schedule A line 3	Catholic Health System Inc	N	
2950 Elmwood Avenue Kenmore, NY 14217 16-0762843					System The		
Nazareth Home of the Franciscan Sisters	Skilled Nursing Facility	NY	501 c 3	Schedule A line 9	Catholic Health System Inc	N	
291 North Street Buffalo, NY 14201 16-0813142							
St Clare Manor	Skilled Nursing Facility	NY	501 c 3	Schedule A line 9	Catholic Health System Inc	N	
543 Locust Street Lockport, NY 14094 16-0782647							
St Elizabeth Home for the Aged	A dult Home	NY	501 c 3	Schedule A line 9	Catholic Health System Inc	N	
5539 Broadway Lancaster, NY 14086							
St Francis Home of Williamsville	Skilled Nursing	NY	501 c 3	Schedule A line 9	Catholic Health	N	
147 Reist Street Williamsville, NY 14221 16-0743153	Facility				System Inc		
St Francis of Buffalo Inc	Skilled Nursing Facility	NY	501 c 3	Schedule A line 9	Catholic Health System Inc	N	
34 Benwood Avenue Buffalo, NY 14214 16-1523535	, demey				System The		
St Joseph Manor	Skilled Nursing Facility	NY	501 c 3	Schedule A line 9	Catholic Health System Inc	N	
2211 West State Street Olean, NY 14760 16-0796400							
St Luke Manor for the Chronically III	Skilled Nursing Facility	NY	501 c 3	Schedule A line 9	Catholic Health System Inc	N	
17 Wiard Street Batavia, NY 14020							
16-0794811 St Mary's Manor	Skilled Nursing	NY	501 c 3	Schedule A line 9	Catholic Health	N	
515 6th Street Niagara Falls, NY 14301 16-0924139	Facility				System Inc		
St Vincent Manor	A dult Home	NY	501 c 3	Schedule A line 9	Catholic Health System Inc	N	
319 Washington Avenue Dunkirk, NY 14048 16-0743167					System Inc		
WNY Catholic Long Term Care Inc	Skilled Nursing Facility	NY	501 c 3	Schedule A line 9	Catholic Health System Inc	N	
6400 Powers Road Orchard Park, NY 14127 16-1434368	,				,		
Niagara Homemaker Services (Mercy Home Care)	Home Care Provider	NY	501 c 3	Schedule A line 9	Catholic Health System Inc	N	
Apple Tree Business Park 2875 Union Cheektowaga, NY 14227 16-1317960							
McAuley Seton Home Care	Home Care Provider	NY	501 c 3	Schedule A line 9	Catholic Health System Inc	N	
Apple Tree Business Park 2875 Union Cheektowaga, NY 14227 16-1310062							
Catholic Health System Infusion Pharmacy Inc	Home Care Infusion	NY	501 c 3	Schedule A line 9	Catholic Health	N	
2875 Union Road Suite 14 Cheektowaga, NY 142271461 20-0198518	Services				System Inc		
OLV Renaissance Corporation	Real Estate Holding Company	NY	501 c 3	Schedule A line 9	Catholic Health System Inc	N	
291 North Street Buffalo, NY 14201 20-0167745							
CHS Program of All-Inclusive Care for the Elderly Inc	All-inclusive Care for the Elderly	NY	501 c 3	Schedule A line 3	Catholic Health System Inc	N	
55 Melroy Avenue Lackawanna, NY 14218 26-1252884	die Eidelly				System The		
Mercy Hospital Foundation	Foundation	NY	501 c 3	Schedule A line 7	Mercy Hospital	N	
515 Abbott Road Buffalo, NY 14220 22-2209721							
Southtowns Catholic MRI Inc	Imaging	NY	501 c 3	Schedule A line 9	Catholic Health System Inc	N	
200 International Drive Buffalo, NY 14221 16-1554081							



Consolidated Financial Statements December 31, 2012 and 2011

# **December 31, 2012 and 2011**

	Page(s)
Report of Independent Auditors	1-2
Consolidated Financial Statements	
Balance Sheets	3
Statements of Operations and Changes in Net Assets (Deficits)	4–5
Statements of Cash Flows	6
Notes to Consolidated Financial Statements	7–34
Report of Independent Auditors on Accompanying Other Information	35
Schedule of Net Cost of Providing Care of Persons Living in Poverty and Community Benefit Programs (Schedule of Social Accountability - Unaudited)	36



#### **Independent Auditor's Report**

To the Board of Directors of the Catholic Health System, Inc

We have audited the accompanying consolidated financial statements of Mercy Hospital of Buffalo and its subsidiary (collectively, the "Hospital"), which comprise the consolidated balance sheets as of December 31, 2012 and 2011, and the related consolidated statements of operations and changes in net assets (deficits) and of cash flows for the years then ended

# Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error

# Auditor's Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Hospital's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Hospital's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Mercy Hospital of Buffalo and its subsidiary as of December 31, 2012 and 2011, and the results of their operations and changes in net assets (deficits) and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America



# **Emphasis of Matters**

Price aterhouse Copers 4P

As discussed in Note 13, the Hospital had significant transactions with related parties

As discussed in Note 2 to the consolidated financial statements, the Hospital has restated its 2011 consolidated balance sheet to correct for an error Our opinion is not modified with respect to this matter

Aprıl 25, 2013

# **Consolidated Balance Sheets**

**December 31, 2012 and 2011** 

	2012	2011 (restated)
Assets		,
Current assets		
Cash and cash equivalents	\$ 59,315,430	\$ 42,531,854
Patient/resident accounts receivable, net of estimated	47 457 205	42 200 626
uncollectibles of \$8,997,000 and \$6,794,000 Other receivables	47,457,305	43,388,626
Inventories	2,771,158 6,685,016	3,165,180 5,611,519
Prepaid expenses and other current assets	792,109	725,447
Total current assets	117,021,018	95,422,626
Assets limited as to use	5,740,639	3,090,855
Investments	1,322,371	1,205,180
Due from affiliates	88,858	69,944
Property and equipment, net	96,748,840	86,471,669
Other assets	24,683,008	21,752,039
Total assets	\$ 245,604,734	\$ 208,012,313
Liabilities and Net Assets (Deficit) Current liabilities		
Current portion of long-term obligations	\$ 5,114,199	\$ 4,224,773
Long-term obligations subject to short-term		
remarketing arrangements	31,581,853	32,849,286
Accounts payable	16,592,558	14,322,929
Accrued expenses	14,941,232	12,641,877
Due to third-party payors	16,698,439	13,396,307
Due to affiliates	11,711,064	8,276,174
Total current liabilities	96,639,345	85,711,346
Long-term obligations, net	18,021,925	8,593,499
Long-term portion of insurance liabilities	36,135,613	32,185,219
Pension obligation	134,601,242	114,152,595
Asset retirement obligation Interest rate swap	5,481,582 6,710,446	5,396,627 6,384,753
Deferred compensation plan	169,585	163,913
Other long term liabilities	321,678	100,510
Total liabilities	298,081,416	252,587,952
Net deficit		
Unrestricted	(54,269,577)	(46,346,867)
Temporarily restricted	1,670,372	1,648,705
Permanently restricted	122,523	122,523
Total net deficit	(52,476,682)	(44,575,639)
Total liabilities and net deficit	\$ 245,604,734	\$ 208,012,313

# Consolidated Statements of Operations and Changes in Net Assets (Deficits) Years Ended December 31, 2012 and 2011

	2012	2011
Unrestricted revenues, gains and other support		
Net patient/resident service revenue	\$ 349,335,710	\$ 318,165,661
Provision for bad debts	(9,782,589)	(8,186,096)
Net patient/resident service revenue, less provision for bad debt	339,553,121	309,979,565
Other revenue	8,512,935	7,672,643
Net assets released from restrictions	37,000	73,000
Total unrestricted revenues, gains and other support	348,103,056	317,725,208
Expenses		
Salaries and wages	138,399,547	129,217,106
Employee benefits	52,142,374	45,094,621
Medical and professional fees	12,131,001	10,012,998
Purchased services	28,609,429	26,344,862
Supplies	70,456,696	64,277,917
Depreciation and amortization	12,868,635	12,281,102
Interest	2,357,546	2,371,498
Insurance	2,945,970	2,617,870
Other expenses	15,241,162	13,661,640
Total expenses	335,152,360	305,879,614
Income from operations	12,950,696	11,845,594
Nonoperating revenues and losses		
Investment income	441,205	579,703
Other	269,447	(85,048)
Total nonoperating revenues	710,652	494,655
Excess of revenues over expenses	\$ 13,661,348	\$ 12,340,249

# Consolidated Statements of Operations and Changes in Net Assets (Deficits) Years Ended December 31, 2012 and 2011

	2012	2011
Unrestricted net assets		
Excess of revenues over expenses	\$ 13,661,348	\$ 12,340,249
Change in unrealized loss on interest rate swap	(316,987)	(3,592,288)
Change in minimum pension obligation	(11,328,460)	(27,941,026)
Impact of pension transfers to/ from CHS Subsidiaries	(1,904,352)	2,170,782
Net assets released from restriction	99,131	297,769
Distributions to parent	(8,133,390)	(12,408,821)
Grant revenue for capital expenditures		1,632,876
Decrease in unrestricted net assets	(7,922,710)	(27,500,459)
Temporarily restricted net assets		
Contributions	54,128	92,776
Special events	87,303	104,011
Investment income	16,367	-
Temporarily restricted net assets released from restrictions	(136,131)	(370,769)
Increase (decrease) in temporarily restricted net assets	21,667	(173,982)
Decrease in net assets	(7,901,043)	(27,674,441)
Net assets (deficit), beginning of year	(44,575,639)	(16,901,198)
Net assets (deficit), end of year	\$ (52,476,682)	\$ (44,575,639)

Mercy Hospital of Buffalo (a subsidiary of the Catholic Health System, Inc.) Notes to Consolidated Financial Statements **December 31, 2012 and 2011** 

		2012		2011
Cash flows from operating activities	_			
Decrease in net assets	\$	(7,901,043)	\$ (	(27,674,441)
Adjustments to reconcile decrease in net assets to net cash				
provided by operating activities		10.000.005		10 001 100
Depreciation and amortization		12,868,635		12,281,102
Provision for bad debts Loss on sale of assets		9,782,589 1,610		8,186,096 5,155
		(69,096)		5,155
Gain on extinguishment of capital leases Change in unrealized loss on interest rate swap		325,693		3,672,532
Distribution to parent and affiliates		8,133,390		12,408,821
Increase in pension obligation		13,232,812		25,770,244
Undistributed earnings in equity investees		22,667		(2,978)
Discount on issuance		21,870		20,067
Premium on issuance		(1,410)		-
Change in unrealized (gains) losses on investments		(99,834)		41,752
Realized (loss) gain on investment		12,613		(26,298)
Grant revenue for capital expenditures		-		(1,632,876)
Increase in cash surrender value of life insurance policies		(16,327)		(16,154)
(Increase) decrease in assets		( , ,		( ( )
Patient accounts receivables	(	(13,851,268)	(	(12,972,326)
Due from affiliate		(18,914)		(63,572)
Other receivables		394,022		1,113,144
Inventories		(1,073,497)		(962,675)
Prepaid expenses and other assets		(194,549)		711,702
Increase (decrease) in liabilities				
Accounts payable		2,269,629		(1,501,829)
Accrued expenses		2,299,355		1,035,073
Due to affiliates		2,210,315		4,521,012
Due to third-party payors		3,302,132		4,507,622
Other liabilities	_	8,371,312	_	5,855,493
Net cash provided by operating activities		40,022,706		35,276,666
Cash flows from investing activities				
Purchase of property and equipment	(	(18,205,783)	(	(14,906,902)
Proceeds from sale of property and equipment		1,002		_
Purchase of assets limited as to use	(	(10,028,854)		=
Proceeds from sale of assets limited as to use		7,379,070		2,337,724
Change in investments, net		(13,643)		(50,137)
Net cash used in investing activities	(	(20,868,208)	(	(12,619,315)
Cash flows from financing activities				
Distribution to parent and affiliates		(8,133,390)	(	(12,408,821)
Proceeds from issuance of long-term debt		10,148,363		1,112,500
Discount on issuance		(31,579)		-
Premium on issuance		46,156		-
Proceeds of grant revenue for capital expenditures		_		1,632,876
Repayment of current and long-term obligations		(4,400,472)		(4,677,346)
Net cash used in financing activities		(2,370,922)		(14,340,791)
Increase in cash and cash equivalents		16,783,576		8,316,560
Cash and cash equivalents		, ,		
Beginning of year		42,531,854		34,215,294
End of year		59,315,430	\$	42,531,854
	_	, 1	<u> </u>	-, 1
Supplemental disclosure of cash flow information  Cash paid during the year for interest	\$	2,337,086	\$	2,351,431
	•	. ,	•	. ,
Noncash investing and financing activities Assets acquired under capital lease obligations	\$	4,104,923	\$	6,174,818
	~	.,	~	5,,0.0

(a subsidiary of the Catholic Health System, Inc.)
Notes to Consolidated Financial Statements
December 31, 2012 and 2011

# 1. Organization

Mercy Hospital of Buffalo (the Hospital) is a not-for-profit acute care hospital and skilled nursing facility. The Hospital provides inpatient, outpatient, and emergency services for the residents primarily in and around its surrounding area. Admitting physicians are primarily practitioners in the local area. All operations are located in Eric County, New York and serve the community of Western New York. Mercy Hospital Foundation, Inc. (the Foundation) is a not-for-profit organization incorporated under the New York State Corporation Laws. Mercy Hospital of Buffalo is the sole corporate member of the Foundation. The Foundation's sole purpose is to receive and administer gifts and bequests made on behalf of Mercy Hospital of Buffalo (the Hospital), which are generally used to support the capital needs of Mercy Hospital of Buffalo. Mercy Hospital of Buffalo and the Foundation (collectively the Hospital) are a part of the Catholic Health System, Inc. (CHS or the System) and its organizational structure is discussed below.

# **System**

Catholic Health System, Inc. and Subsidiaries is an integrated healthcare delivery system in Western New York jointly sponsored by the Sisters of Mercy, Daughters of Charity and the Diocese of Buffalo. Catholic Health East (CHE), Ascension Health System and the Diocese of Buffalo are the corporate members of CHS, with equal ownership interest. CHS is the sole corporate member of the following subsidiaries.

## **Acute Care Subsidiaries**

The Acute Care Subsidiaries include Mercy Hospital of Buffalo (MHB), Kenmore Mercy Hospital including The McAuley Residence (KMH) and Sisters of Charity Hospital (SCH)

# **Long-Term Care Subsidiaries**

The Long-term Care Subsidiaries include St Francis Home of Williamsville, Western New York Catholic Long-Term Care, Inc (Father Baker Manor), St Elizabeth's Home and St Vincent's Home for the Aged

#### Home Care Subsidiaries and Other

The Home Care and Other Subsidiaries include Mercy Home Care of Western New York, Inc , McAuley Seton Home Care (MSHC), OLV Renaissance Corporation, Catholic Health Infusion Pharmacy, Continuing Care Foundation and Catholic Health System Program of All Inclusive Care for the Elderly, Inc (LIFE)

# 2. Significant Accounting Policies

The significant accounting policies applied in preparing the accompanying consolidated financial statements are summarized below

# **Principles of Consolidation**

The consolidated financial statements of the Hospital include the accounts of Mercy Hospital of Buffalo and Mercy Hospital Foundation All significant intercompany balances and transactions have been eliminated in the consolidated amounts

(a subsidiary of the Catholic Health System, Inc.)
Notes to Consolidated Financial Statements
December 31, 2012 and 2011

#### **Use of Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates made by the Hospital include, but are not limited to, the reserves for conditional asset retirement obligations, reserve for bad debts, reserve for third-party payor contractual adjustments and allowances, the provision for estimated receivables and payables for final settlements with those payors, the insurance reserves for worker's compensation, professional and general liability, and actuarial assumptions used in determining pension expense.

# **Risks and Uncertainties**

Investment securities are exposed to various risks, such as interest rate, market and credit. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the fair value of investment securities, it is at least possible that changes in risks in the near term could materially affect the net assets of the Hospital

Laws and regulations governing the Medicare and Medicaid programs are extremely complex and subject to interpretation. As a result, there is at least a reasonable possibility that recorded estimates related to third-party payment matters will change by a material amount in the near term

#### Cash and Cash Equivalents

The Hospital considers all highly liquid investments, generally with original maturities of three months or less when purchased, and short term investments (certificates of deposit), excluding amounts held as assets limited as to use, to be cash equivalents. The Hospital maintains funds on deposit in excess of amounts insured by the Federal Depository Insurance limits.

# Contributions

Contributions received are recorded as unrestricted, temporary restricted or permanently restricted net assets depending on the existence and nature of any donor restrictions

Contributions and pledges that are restricted by the donor are reported as an increase in unrestricted net assets if the restrictions expire, that is, when a stipulated time restriction ends or purpose restriction is accomplished in the reporting period in which the contribution is recognized All other donor-restricted support is reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities and changes in net assets released from restrictions.

# Inventory

Inventories are generally stated at the lower of cost (first-in, first-out) or market

# **Prepaid Expenses and Other Assets**

Prepaid expenses and other assets consist of prepaid general expenses, deferred financing costs, investments in health care related joint ventures and partnerships, insurance recoveries and other miscellaneous deferred charges. Amortization of the financing costs is provided on the effective interest method over the maturity of the bond issues. The investments in health care related joint ventures and partnerships are accounted for on the equity or cost methods, as appropriate

(a subsidiary of the Catholic Health System, Inc.)
Notes to Consolidated Financial Statements
December 31, 2012 and 2011

#### Assets Limited as to Use

Assets limited as to use include assets set aside for debt service as required by trustee or indenture agreements and assets set aside by the Board of Directors for specific future purposes. The Board retains control and may at its discretion subsequently use for other purposes.

#### Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the consolidated statements of financial position. Realized and unrealized gains and losses are included in changes in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized. Investment income or loss (including realized gains or losses on investments, interest, and dividends) is included in the excess of revenues over expenses, unless their use is restricted by donor stipulations or law. Unrealized gains and losses on investments are included in the operating measure as the investments are trading securities.

#### Cash Surrender Value of Life Insurance Policies

Cash Surrender Value of Life Insurance Policies represents the cash value of life insurance policies for which the Foundation is the named beneficiary. The premiums for these policies are paid by the insured individual. These policies had a face value of approximately \$585,000 at December 31, 2012 and 2011.

#### **Property and Equipment**

Property and equipment are stated at cost if purchased, or if contributed, at the fair market value on the date contributed. Depreciation is computed using the straight-line method over useful lives ranging from three to forty years. Equipment under capital lease is amortized on the straight-line method over the shorter of the lease term or the estimated useful life of the equipment. Such amortization is included in depreciation and amortization in the consolidated financial statements.

Gifts of long-lived assets such as land, building, or equipment are reported as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long these long-lived assets must be maintained, expirations of donor restrictions are reported when the donated or acquired long-lived assets are placed in service.

# Impairment of Long-Lived Assets

The Hospital evaluates its long-lived assets for financial impairment as events or changes in circumstances indicate that the carrying amount of such assets may not be fully recoverable

# Mercy Hospital of Buffalo (a subsidiary of the Catholic Health System, Inc.) Notes to Consolidated Financial Statements December 31, 2012 and 2011

The Hospital evaluates the recoverability of long-lived assets not held for sale by measuring the carrying amount of the assets against the estimated undiscounted future cash flows associated with them. If such evaluations indicate that the future undiscounted cash flows of certain long-lived assets are not sufficient to recover the carrying value of such assets, the assets are adjusted to their fair values. Based on these evaluations, there were no adjustments to the carrying value of long-lived assets in 2012 and 2011.

#### Net Patient/Resident Service Revenue

Net patient service revenue is reported at the estimated net realizable amounts from third-party payers, patients, and others for services rendered These estimated amounts include estimated adjustments under various reimbursement agreements with third-party payors and government regulations The Hospital has agreements that provide for payments to the Hospital at amounts different from its established charges Payment arrangements include prospectively determined rates per discharge, discounted charges, reimbursed costs, per diem payments, and risk share arrangements Third-party payers retain the right to review and propose adjustments to amounts recorded by the Hospital after initial payment of the claim. Such adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods as necessary CHS's Healthcare Assistance Program provides discounts to uninsured patients and self pay balances In addition, the Hospital will also assist patients with the application process for free or low-cost insurance Those uninsured patients who do not qualify for the Healthcare Assistance Program or low-cost insurance and live in New York State, a state contiguous to New York State, or the state of Ohio, are provided an uninsured discount based on a service specific uninsured rate This uninsured rate is similar in calculation method and amount to third party payor methods and rates

A summary of the payment arrangements with major governmental third-party payors follows

- Medicare Inpatient acute care services and outpatient services rendered to Medicare program beneficiaries are paid at prospectively determined rates. These rates vary according to a patient classification system that is based on clinical, diagnostic, and other factors. The Hospital is reimbursed at a tentative rate with final settlement determined after submission of annual cost reports by the Hospital and audits thereof by the Medicare Administrative. Contractor. Cost reports have been audited and finalized by the Medicare Administrative. Contractor through December 31, 2008. Disproportionate Share (DSH), Indirect Medical Education (IME), Graduate Medical Education (GME), Paramedical Education and Meaningful Use (MU) are all reconciled through settlement processes. During 2012, the system began participation with Catholic Medical Partners (CMP) as an Accountable Care Organization (ACO). The ACO places a global budget on all traditional Medicare claims (excluding e.g., DSH, IME, DME, MU) for patients associated with CMP Primary Care physicians. Claims are processed through fee for service billing and reconciled to the global budget along with quality measurement at the end of the period. The initial year of the ACO has only upside benefit which is currently unquantifiable.
- Non-Medicare The New York Health Care Reform Act of 1996, as updated, governs payments to hospitals in New York State Under this system, hospitals and all non-Medicare payers, except Medicaid, Workers' Compensation and No-Fault insurance programs, negotiate hospital's payment rates. If negotiated rates are not established, payers are billed at hospitals established charges. Medicaid, Workers' Compensation and No-Fault payors pay hospital rates promulgated by the New York State Department of Health (DOH) on a prospective basis. Adjustments to current and prior years' rates for these payors will continue.

(a subsidiary of the Catholic Health System, Inc.)
Notes to Consolidated Financial Statements
December 31, 2012 and 2011

to be made in the future Effective December 1, 2009, NYS implemented inpatient reimbursement reform. The reform updated the data utilized to calculate the NYS DRG rates and service intensity weights (SIWS) in order to utilize refined data and more current information in DOH promulgated rates. Similar type outpatient reforms were implemented effective December 1, 2008

Amounts recognized in 2012 and 2011 related to prior years, including adjustments to prior year estimates and audit settlements, increased revenues by \$2,793,962 and \$6,100,000, respectively. These changes in estimates related to estimates for prior years cost report reopening, appeals, and tentative final cost reports, some of which are still subject to audit, additional reopening, and/or appeals.

Approximately 52% and 54% of net patient/resident service revenue was generated from services rendered to patients/residents under Medicare and Medicaid programs in 2012 and 2011, respectively Approximately 29% and 28% of net patient/resident service revenue was generated from services rendered to patients under managed care programs in 2012 and 2011

# **Bad Debt Expense**

The provision for bad debt expense is based upon management's assessment of expected net collections considering economic experience, trends in health care coverage, and other collection indicators. Periodically throughout the year, management assesses the adequacy of the allowance for uncollectible accounts based upon historical write-off experience by payor category, including those amounts not covered by insurance and history of cash collections. The results of this review are then used to make any modifications to the provision for bad debt expense to establish an appropriate allowance for uncollectible accounts. After satisfaction of amounts due from insurance and reasonable efforts to collect from the patient have been exhausted, the Hospital follows established guidelines for placing certain past-due patient balances with the collection agencies, subject to terms of certain restrictions on collection efforts as determined by the Hospital. Accounts receivable are written off after collection efforts have been followed in accordance with the Hospital's policies.

Patient and resident service revenue, net of contractual allowances and discounts (but before the provision for bad debts), recognized in the period from these major payor sources is as follows for the years ended December 31, 2012 and 2011

		2012	2011
Patient/resident service revenue (net of contractual allowances and discount	s)		
Medicare	\$	156,814,011	\$ 145,148,744
Medicaid		26,270,278	27,418,400
Blue Cross		35,517,132	30,139,150
Other third party payors		129,611,347	114,736,885
Patients/residents		1,122,942	722,482
Total net patient/resident service revenue		349,335,710	318,165,661
Provision for bad debts		(9,782,589)	(8,186,096)
Net patient/resident service revenue less provision for bad debts	\$	339,553,121	\$ 309,979,565

# Mercy Hospital of Buffalo (a subsidiary of the Catholic Health System, Inc.) Notes to Consolidated Financial Statements December 31, 2012 and 2011

### **Charity Care**

The Hospital provides services to all patients regardless of ability to pay A patient is classified as a charity patient based on income eligibility criteria as established by the Healthcare Assistance Program (HAP) which is determined by presentation for care without insurance, while using an estimator (PARO) of each guarantor's ability to pay Free care is determined at 110% of Federal Poverty Guidelines (FPG), whereas discounted care is also provided at 500% FPG

Of the Hospital's total expenses, an estimated \$2,302,097 and \$3,064,825 arose from providing services to charity care patients in 2012 and 2011, respectively. Costing is a full step down methodology of cost from non-revenue producing departments to revenue producing departments, with assignment of cost to individual charge items based on volume and charge amount. Additional costs for the Hospitals include required payments for a gross receipts assessment to New York State which is used to fund the New York State Medicaid program and the Health Care Reform Act (HCRA). Revenues that offset the costs of Charity Care include payments from the New York State Uncompensated Care Pools.

The Hospital provides care to patients at no charge or at a discounted rate who meet eligibility requirements under its Health Care Assistance Policy (charity care). In addition to charity care, the Hospital provides services to patients covered by Medicaid. The payments received for services provided to patients covered by Medicaid may be at or below costs in addition to the cost of care for patients without insurance.

#### **Operating and Nonoperating Revenues and Losses**

The Hospital's primary mission is dedicated to meeting the health care needs in the regions in which it operates. The Hospital is committed to providing a broad range of general and specialized health care services including inpatient, primary care, long-term care, outpatient services, and other health care related services. Only those activities directly associated with the furtherance of this mission are considered to be operating activities. Such activities include operation of cafeterias, parking lots, rental real estate and other ancillary activities. Other activities that result in gains or losses unrelated to the Hospital's primary mission are considered to be nonoperating

# **Electronic Health Record Incentive Payments**

The American Recovery and Reinvestment Act of 2009 provides for Medicare and Medicaid incentive payments beginning in 2011 for eligible hospitals and professionals that adopt and meaningfully use certified electronic health record ("EHR") technology. The Hospital recognizes income related to Medicare and Medicaid incentive payments using a gain contingency model that is based upon when our eligible hospitals have demonstrated meaningful use of certified EHR technology for the applicable period and the cost report information for the full cost report year that will determine the final calculation of the incentive payment is available.

Medicaid EHR incentive calculations and related payment amounts are based upon prior period cost report information available at the time our eligible hospitals adopt, implement or demonstrate meaningful use of certified EHR technology for the applicable period, and are not subject to revision for cost report data filed for a subsequent period. Thus, incentive income recognition occurs at the point the hospital adopts, implements or demonstrates meaningful use of certified EHR technology for the applicable period, as the cost report information for the full cost report year that will determine the final calculation of the incentive payment is known at that time. Medicare EHR incentive calculations and related initial payment amounts are based upon the most current filed cost report information available at the time the hospital demonstrates meaningful use of certified

# Mercy Hospital of Buffalo (a subsidiary of the Catholic Health System, Inc.) Notes to Consolidated Financial Statements December 31, 2012 and 2011

EHR technology for the applicable period However, unlike Medicaid, this initial payment amount will be adjusted based upon an updated calculation using the annual cost report information for the cost report period that began during the applicable payment year. Thus, incentive income recognition occurs at the point the hospital demonstrates meaningful use of certified EHR technology for the applicable period and the cost report information for the full cost report year that will determine the final calculation of the incentive payment is available.

The Hospital recognized \$3.1 million and \$3.3 million of electronic health record incentive income related to Medicare incentive programs during the years ended December 31, 2012 and 2011, respectively, which is recorded in other operating revenue

#### **Other Revenues**

The composition of other revenue for the years ended December 31, is set forth in the following table

	2012	2011
Shared services (Note 13)	\$ 843,304	\$ 369,369
Cafeteria revenue	1,005,113	799,141
Parking revenue	647,115	604,196
Rental income	384,312	255,178
OLV Family Care Center - VA Contract	1,157,270	953,734
Contributions to Buffalo Mercy Foundation, Inc	227,742	182,615
Gift shop income, net	262,623	339,731
Medicare meaningful use	3,122,680	3,342,191
Other	862,776	826,488
	\$ 8,512,935	\$ 7,672,643

(a subsidiary of the Catholic Health System, Inc.)
Notes to Consolidated Financial Statements
December 31, 2012 and 2011

# Other Expenses

The composition of other expenses for the years ended December 31, is set forth in the following table

		2012		2011
System dues (a)	\$	3,294,464	\$	3,439,978
Rents and operating leases		5,648,943		5,373,829
NYS Health Facilities Cash Receipts Assessment Program		1,937,691		1,593,303
Other dues		725,793		679,839
Catholic Health System other expense		1,604,598		1,112,135
Equipment rentals		966,861		802,201
Other	_	1,062,812	_	660,355
	\$	15,241,162	\$	13,661,640
(a) System dues are comprised of the following expenses				
		2012		2011
Dues to Catholic Health East	\$	1,708,800	\$	1,749,712
Salaries, wages and employee benefits		558,737		663,832
Professional fees and purchased services		725,200		626,122
Other		301,727	_	400,312
	\$	3,294,464	\$	3,439,978

# **Excess of Revenues Over Expenses**

The statement of operations and changes in net assets (deficits) includes excess of revenues over expenses, commonly referred to as the performance indicator. Changes in unrestricted net assets which are excluded from excess of revenues over expenses, consistent with industry practice, permanent transfers of assets to and from affiliates for other than goods and services, contributions of long-lived assets (including assets acquired using contributions which by donor restriction were to be used for the purposes of acquiring such assets), and the effective portion of cash flow hedging derivatives

### **Net Assets**

Unrestricted net assets are available for the general operating purposes of the Hospital and are not subject to any donor limitations

Temporarily restricted net assets are those whose use are limited by donors to a specific period or purpose and include the Hospital's interest in the temporarily restricted net assets of the Foundation. Temporarily restricted net assets are released to unrestricted net assets as restrictions are met, which can occur in the same period. Gifts whose restrictions are met in the same period in which they are received are recorded as an increase in unrestricted net assets. Such restrictions include purpose restrictions where donors have specified the purpose for which the net assets are to be spent, or time restrictions imposed by donors or implied by the nature of the gift, pledges to be paid in future periods, and life income funds. Investment return is included in unrestricted net assets unless the return is restricted by donor or law.

(a subsidiary of the Catholic Health System, Inc.)
Notes to Consolidated Financial Statements
December 31, 2012 and 2011

Permanently restricted net assets have been restricted by donors to be maintained by the Hospital in perpetuity

#### **Income Taxes**

The consolidated financial statements do not include a provision for income taxes, since the Company is a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code The tax-exempt organizations are subject to federal taxes on unrelated business income under section 511 of the Internal Revenue Code which are reported as other expenses in these consolidated financial statements

# **Capitalized Software Costs**

The Hospital capitalizes certain costs that are incurred to purchase or to create and implement internal-use computer software, which includes software coding, installation, testing and certain data conversion from both internal and external providers in accordance with accounting guidance. These capitalized costs are amortized on a straight-line basis over ten years and reviewed for impairment on an annual basis. The Hospital capitalized software, computer equipment, and other external costs of \$858,702 during 2012 and \$1,132,917 during 2011. Capitalized internal project labor costs amounted to \$210,633 during 2012 and \$223,354 during 2011.

#### Reclassifications

Certain prior year amounts were reclassified to conform to the 2012 consolidated financial statement presentation

# Restatement

As discussed in Note 9, the Hospital has restated its 2011 consolidated balance sheets to correct for a classification error of its variable rate demand bonds from a long-term to a current classification. The net impact of the restatement is to increase the long term debt subject to short term remarketing arrangements by \$32,849,286 (current liability), and to decrease long term debt, net by \$32,849,286 at December 31, 2011. There is no impact on the System's Consolidated Statements of Operations, Changes in Net Assets or Cash Flows.

The Hospital's variable rate demand bonds, while subject to long-term amortization periods, may be put to the Hospital at the option of the bondholders in connection with certain remarketing dates. To the extent that bondholders may, under the terms of the debt, put their bonds within twelve months after the reporting date (December 31), the principal amount of such bonds have been classified as a current liability in the accompanying consolidated balance sheets. The Hospital has liquidity facilities in place to fund any bonds put to the Hospital, however, the terms of the liquidity facilities include subjective acceleration clauses which prohibit the Hospital from classifying the variable demand bonds as long term obligations.

# Mercy Hospital of Buffalo (a subsidiary of the Catholic Health System, Inc.) Notes to Consolidated Financial Statements December 31, 2012 and 2011

The following table summarizes adjustments to the 2011 consolidated balance sheet

	As Originally Reported	Originally Reported Adjustment		
Consolidated balance sheet as of December 31,				
2011 Current Liabilities				
Long-term debt subject to short term remarketing				
arrangements	\$ -	\$ 32,849,286	\$ 32,849,286	
Total current liabilities	52,862,060	32,849,286	85,711,346	
Non-current Liabilities				
Long-term debt, net	41,442,785	(32,849,286)	8,593,499	
Total liabilities	252,587,952	-	252,587,952	

## **Subsequent Events**

The Hospital evaluated subsequent events through April 25, 2013 which was the date the financial statements were issued

# 3. New Authoritative Pronouncements

In July 2011, the FASB issued ASU 2011-07, Health Care Entities (Topic 954) Presentation and Disclosure of Patient Services Revenue, Provision for Bad Debts, and the Allowance for Doubtful Accounts for Certain Health Care Entities ASU 2011-07 includes amendments to FASB's ASC Topic 954, Health Care Entities The objective of the update is to provide financial statement users with greater transparency about a health care entity's net patient service revenue and the related allowance for doubtful accounts The amendments requires health care entities that recognize significant amounts of patient service revenue at the time services are rendered, even though they do not immediately assess the patients' ability to pay, to present the provision for bad debts related to patient service revenue as a deduction from patient service revenue (net of contractual allowances and discounts) on their statement of operations The Hospital adopted this new guidance during the year ended December 31, 2012 Accordingly, the provision for bad debts of approximately \$9,782,589 and \$8,186,096 for the years ended December 31, 2012 and 2011, respectively, have been presented as a deduction from net patient service revenue in the statement of operations In addition, certain new disclosures have been included in the financial statements relating to the Hospital's establishment of its reserve for uncollectible accounts and certain other matters

(a subsidiary of the Catholic Health System, Inc.) Notes to Consolidated Financial Statements December 31, 2012 and 2011

#### 4. Assets Limited as to Use

5.

The composition of assets limited as to use, including unspent bond proceeds, is as follows at December 31

		2012		2011
Held by Trustee under Indenture Agreement Cash and cash equivalents U.S. Governement Obligations Board designated	\$	4,360,260 1,210,794	\$	2,926,941 -
Deferred compensation arrangements Equity securities		169,585		163,914
Assets limited as to use	\$	5,740,639	\$	3,090,855
Investments Investments consist of the following at December 31				
		2012		2011
Investment in debt and equity securities  Cash surrender value of life insurance policies and other	\$	875,049 447,322	\$	774,185 430,995
Total investments	\$	1,322,371	\$	1,205,180
Unrealized gains (losses) are summarized as follows for the yea	rs ei	nded Decemb	er 3′	2011
Investment in debt and equity securities				
Fair value Cost	\$	875,049 749,055	\$	774,185 748,025
Unrealized gain	\$	125,994	\$	26,160

Unrestricted investment income (loss) is summarized as follows for the years ended December 31

	2012	2011
Interest and dividend income Net realized and unrealized gains	\$ 367,553 73,652	\$ 595,157 (15,454)
Total investment income	\$ 441,205	\$ 579,703

Interest and dividend income includes interest income on unrestricted cash and cash equivalents of \$359,634 and \$586,941 in 2012 and 2011, respectively

(a subsidiary of the Catholic Health System, Inc.) Notes to Consolidated Financial Statements December 31, 2012 and 2011

## 6. Property and Equipment

Property and equipment, recorded at cost, consists of the following at December 31

	2012	2011
Land and land improvements	\$ 1,770,973	\$ 1,684,731
Buildings	69,849,435	70,091,598
Leasehold improvements	15,323,275	15,200,604
Equipment	37,760,346	36,974,813
Equipment under capital leases	18,994,818	17,638,508
Automobiles	44,775	26,528
Foundation assets	96,966	100,048
	143,840,588	141,716,830
Less Accumulated depreciation	(52,375,929)	(49,291,195)
Accumulated amortization on equipment under capital leases	(7,381,355)	(6,384,362)
	84,083,304	86,041,273
Construction in progress	12,665,536	430,396
Property and equipment, net	\$ 96,748,840	\$ 86,471,669

Depreciation expense amounted to \$9,509,891 and \$9,082,722 in 2012 and 2011, respectively Amortization expense on equipment under capital leases amounted to \$2,977,271 and \$2,839,578 in 2012 and 2011, respectively Fully depreciated assets of \$6,846,234 and \$8,467,099 were written-off for the years ended December 31, 2012 and 2011, respectively

#### 7. Other Assets

Other assets consist of the following at December 31

	2012	2011
Insurance recoveries	\$ 22,839,040	\$ 19,933,255
Debt issuance costs - Series 2012	187,027	-
Debt issuance costs - Series 2008	859,368	899,338
Debt issuance costs - Series 2006	362,446	391,441
Workers compensation funding surplus	196,171	359,642
Equity investments	135,102	157,770
Other	103,854	10,593
	\$ 24,683,008	\$ 21,752,039

Amortization expense on debt issuance costs amounted to \$80,036 and \$72,402 in 2012 and 2011, respectively

(a subsidiary of the Catholic Health System, Inc.) Notes to Consolidated Financial Statements December 31, 2012 and 2011

#### 8. Accrued Expenses

Accrued expenses consist of the following at December 31

		2012	2011
Workers compensation	\$ 2	2,581,915	\$ 2,416,742
Payroll and benefits	11	1,319,786	10,002,152
Grants and Other	1	1,039,531	222,983
	\$ 14	4,941,232	\$ 12,641,877

## 9. Long-Term Obligations

#### **Long-Term Debt**

Long-term debt, inclusive of capital lease obligations, were comprised of the following at December 31

		2012		2011
Mercy Hospital Series 2006 A (a)	\$	9,963,055	\$	10,568,800
Mercy Hospital Series 2008 (b)		22,906,298		23,515,486
Mercy Hospital Series 2012 B ( c)		3,094,971		-
Mercy Comprehensive Care Center build-out loan held by				
4628 Group, Inc , monthly payments of \$8,752, including				
interest at 6 25%, matures November 2015		279,365		364,037
Mercy Hospital cafeteria renovation loan, held by Aramark				
Healthcare, monthly payments of \$16,159, matures		453,594		654,869
February 2015				
Individual subordinated to mortgage held by Lackawanna				
Community Development Corporation, monthly payments of				44.007
\$1,239, including interest at 10%, matures December 2012		-		14,087
Capital lease obligations and other, at interest rates ranging		19 020 604		10 550 270
from 3 25% to 7 0%, collateralized by equipment	_	18,020,694	_	10,550,279
		54,717,977		45,667,558
Less Current portion		(5,114,199)		(4,224,773)
Less Long Term Obligations subject to Short Term		, , ,		, , ,
Remarketing arrangements		(31,581,853)		(32,849,286)
	\$	18,021,925	\$	8,593,499

The Series 2006 and 2008 variable rate demand bonds, while subject to long-term amortization periods, may be put at the option of the bondholders in which case the Bonds would be remarketed based upon the applicable LOC. In a very unlikely event of a failed remarketing, the LOC would be drawn to pay the Bonds and Catholic Health would be obligated to reimburse the applicable LOC Issuer if the Bonds are not remarketed. With respect to the 2006 and 2008 Series, absent an event of default, Catholic Health may elect to pay the obligations in installments matching the bond amortization. To the extent that bondholders may, under the terms of the debt, put their bonds to

Catholic Health System, the principal amount of such bonds has been classified as a current liability in the accompanying consolidated Balance Sheets. Management believes the likelihood of a material amount of bonds being put to Catholic Health System to be remote. However, to address this possibility, management has taken steps to maintain sufficient unrestricted assets as a source of self-liquidity in the event the bonds are put

a In 2006, the System formed the Acute Care Obligated Group (the Obligated Group), consisting of its three primary hospitals (MHB, SOC, and KMH) and the parent. No affiliates of CHS other than the Members of the Obligated Group were included in this offering Collectively, the Obligated Group refinanced all outstanding indebtedness of the Obligated Group. On November 29, 2006, \$68,820,000 of Dormitory Authority of the State of New York (DASNY) Catholic Health System Obligated Group Revenue Bonds, Series 2006 were issued. Series 2006A for \$13,360,000 was loaned to the Hospital to repurchase the outstanding Siemens Financial Services, Inc. Term Loans outstanding and to pay certain transaction related costs. The discount on the bonds of \$125,541 will be accreted over the life of the bonds.

In connection with the issuance of the Series 2006 Bonds, the Obligated Group entered into a Loan Agreement (the Loan Agreement) whereby the Obligated Group is required to pay funds sufficient in timing and amount to pay the principal and redemption price of the Series 2006 Bonds and related interest and administrative expenses as they come due. The Series 2006 Bonds pay interest at a variable remarketed rate and are collateralized by a Letter of Credit with HSBC Bank which expires on November 29, 2014. In the event the letter of credit is not renewed at expiration, the outstanding Bonds, at the option of the members of the Obligated Group, will convert to a five year (initial) Term Loan. Repayment of the principal of Initial Term Loan shall be identical to the scheduled principal payments on the Bonds with the remaining amount due at the end of the five year term.

The interest borne by the Series 2006 Bonds will be determined by the Remarketing Agent to be the lowest rate that, in the judgment of the Remarketing Agent, under prevailing financial market conditions, enables such Series 2006 Bonds to be sold at a price of par The variable interest rate was 0 13% and 0 11% at December 31, 2012 and 2011, respectively

The Loan Agreement specifies that the Hospital shall continuously pledge, as a security for the payment of all liabilities and the performance of all obligations of the Hospital pursuant to the loan agreement, a security interest in and assignment of the gross receipts of the Hospital, together with the Hospital's right to receive or collect the gross receipts. Further, the Hospital delivered a mortgage to secure all obligations and liabilities of the Hospital under the Loan Agreement. As further security to the Loan Agreement, the Hospital granted DASNY a security interest in such fixtures, furnishings and equipment as owned by the Hospital. In addition, a letter of credit in the amount of the bonds was entered into with HSBC Bank USA to provide security on the Series 2006 Bonds.

Certain financial covenants must be maintained by the Obligated Group Failure to comply with these covenants requires a formal consultants report and quarterly progress reports demonstrating how the facility is progressing towards compliance. The Loan Agreement requires the Obligated Group to comply with certain financial covenants, including maintenance of (i) a minimum number of days cash on hand, (ii) long-term debt service coverage, (iii) a maximum leverage ratio. The Obligated Group was in compliance with these covenants at December 31, 2012 and 2011.

b On November 19, 2008, \$24,700,000 of DASNY - Catholic Health System Obligated Group Revenue Bonds, Series 2008 was issued Series 2008 was loaned to the Hospital to fund the construction of a new Emergency Department and to pay certain transaction related costs. The discount on the bonds of \$321,700 will be accreted over the life of the bonds.

The Series 2008 Bonds were issued under the Master Trust Indenture that was created in 2006 during the formation of the Obligated Group. All material components of the Series 2008 mirror the Series 2006A. Among these items are the following. 1) a variable remarketed rate (determined by the Security Industry and Financial Markets Association (SIFMA)) collateralized by a letter of credit with HSBC Bank expiring November 18, 2013 (with the option of an initial term loan), 2) a security interest in and assignment of gross receipts of the Hospital, together with the Hospital's right to receive or collect the gross receipts, 3) consistent financial covenants, and 4) execution of an interest rate swap agreement (with HSBC Bank) consistent with the terms utilized in the 2006 swap agreement. Refer to Note 10 for details

On July 12, 2012, \$17,315,000 of Dormitory Authority of the State of New York (DASNY) Catholic Health System Obligated Group Revenue Bonds, Series 2012 were issued. Series 2012B Bonds for \$3,080,000 were loaned to MHB for the purpose of funding the cost of improvements to MHB's existing approximately 381,000 square foot parking facility containing approximately 1,026 spaces. Proceeds of the Series 2012B Bonds were also applied to pay certain costs of issuing the Bonds. The discount on the Bonds of \$31,579 and the premium on the Bonds of \$46,156 will be accreted over the life of the Bonds.

The Series 2012 Bonds were issued under the Master Trust Indenture that was created in 2006 during the formation of the Obligated Group. In connection with the issuance of the Series 2012 Bonds, the Hospital entered into a Loan Agreement whereby the Hospital is required to make monthly payments sufficient to pay, among other things, the principal and Sinking Fund Installments of and interest on the Series 2012 Bonds as they become due. The Series 2012 Bonds bear interest at a fixed rate. The interest rates, maturities, and aggregate principal amounts outstanding at December 31 are as follows.

2012

3 50% Term Bonds Due July 1, 2022	\$710,000
5 00% Term Bonds Due July 1, 2032 (i)	1,160,000
4 75% Term Bonds Due July 1, 2039	1,210,000
Total Series 2012B Bonds	\$3,080,000

(i) Optional redemption on July 1, 2022 at a redemption price of 100% of the principal amount of such Series 2012 Bonds or portions thereof to be redeemed, plus accrued interest to the redemption date

The Loan Agreement specifies that the Hospital shall continuously pledge, as a security for the payment of all liabilities and the performance of all obligations of the Hospital pursuant to the Loan Agreement, a security interest in and assignment of the gross receipts of the Hospital, together with the Hospital's right to receive or collect the gross receipts. Further, the Hospital delivered a mortgage to secure all obligations and liabilities of the Hospital under the Loan Agreement. As further security to the Loan Agreement, the Hospital granted DASNY a security interest in such fixtures, furnishings and equipment as owned by the Hospital

(a subsidiary of the Catholic Health System, Inc.)
Notes to Consolidated Financial Statements
December 31, 2012 and 2011

The financial covenants required under the Loan Agreement are consistent with those of the Series 2006 Bonds and Series 2008 Bonds

Aggregate maturities of long-term obligations, including capital lease obligations, subsequent to December 31, 2012 are as follows

		Loans	Capital Leases	Total
2013	\$	1,585,616	\$ 4,272,534	\$ 5,858,150
2014		1,681,412	4,061,753	5,743,165
2015		1,610,715	3,152,787	4,763,502
2016		1,516,595	1,834,001	3,350,596
2017		1,584,095	1,177,103	2,761,198
Thereafter	2	8,718,850	6,170,738	34,889,588
	\$ 3	6,697,283	20,668,916	\$ 57,366,199
Less Interest			(2,648,222)	
			\$ 18,020,694	

#### **Operating Leases**

Future minimum lease payments under noncancelable operating leases (net of sublease rental) are as follows

2013 2014	\$ 4,588,175 4,415,689
2015	4,088,556
2016	2,726,985
2017	2,731,876
Thereafter	 821,217
	19,372,498
Mınımum sublease rental obligations	 (893,112)
	\$ 18,479,386

Total expense for rents and operating type leases was approximately \$5,648,943 and \$5,373,829 in 2012 and 2011, respectively

## 10. Derivative Financial Instruments

In connection with the issuance of the Series 2006 and Series 2008 Bonds and execution of the Loan Agreement, the Hospital entered into interest rate swap agreements (derivative agreements) with HSBC Bank USA, NA (HSBC) for purposes of mitigating risk posed by the Bonds accruing interest at a variable rate. Further, the Hospital agreed not to take or omit to take any action that could reasonably be expected to result in the termination of the derivative agreement unless otherwise approved by HSBC, provided, however, that termination of the derivative agreement shall not constitute an event of default for purposes of the Loan Agreement, but upon any such termination of the derivative agreement, HSBC may require that the Hospital direct the Series 2006 or Series 2008 Bonds be converted to bonds that bear a fixed rate of interest. The terms of the

(a subsidiary of the Catholic Health System, Inc.)
Notes to Consolidated Financial Statements
December 31, 2012 and 2011

Series 2006 swap require the Hospital to pay a fixed rate of 3 80% on the notional amount (\$10,360,000 at December 31, 2012) and in exchange, the Hospital will receive a variable rate payment based upon the Securities Industry and Financial Markets Association Index (SIFMA), calculated weekly. The notional amount of the swap is matched to the maturity schedule of the Series 2006 Bonds. The 2006 swap agreement was executed on December 13, 2006 and expires July 1, 2025. The terms of the Series 2008 swap require the Hospital to pay 3 785% on the notional amount (\$23,510,000 at December 31, 2012) and in exchange, the Hospital will receive a variable rate payment based upon the SIFMA, calculated weekly. The 2008 swap agreement was executed on November 19, 2008 and expires on July 1, 2034. These dates correlate to the issue date and due date of the Bonds. The instrument qualifies for hedge treatment and is designated a cash flow hedge of future interest payments. The effective portion of the hedge has been excluded from excess of revenues over expenses and recorded within changes to net assets.

The fair value of derivative instruments at December 31 is as follows

	2012			2011			
	Balance Sheet Location	Fair Value		Balance Sheet Location		Fair Value	
Interest rate contracts	Interest rate swap	\$	6,710,446	Interest rate swap	\$	6,384,753	

The effects of derivative instruments on the consolidated statements of operations and changes in net assets (deficits) for 2012 and 2011 are as follows

	Amount of Gain (Loss) Recognized in Statement of Operations			An	nount of Gain (l in Net Asse		, ,	
		2012		2011	2012		2011	
Change in fair value of interest rate swaps	\$	(8,706)	\$	(80,244)	\$	(316,987)	\$	(3,592,288)

The Hospital measures its interest rate swaps at fair market value on a recurring basis. The fair market value of the interest rate swaps is determined based on financials models that consider current and future market interest rates and adjustments for nonperformance risk. The inputs utilized in the valuation process of the interest rate swaps are considered to be Level 2 within the fair value hierarchy defined in Note 15.

### 11. Employee Benefit Plans

#### **Pension Arrangements**

Effective January 1, 2001, the System began maintaining a qualified defined benefit pension plan covering substantially all of its employees. As of that date, the Mercy Hospital of Buffalo Pension Plan was merged into the Retirement Plan of the Catholic Health System (the Plan)

Effective January 1, 2001, all nonunion employees who had met the age and service requirements under their previous plan were given the option of choosing to participate in the cash balance feature of the Plan Those who did not choose to participate in the cash balance feature accrue benefits under the same formula as their previous plan. All nonunion employees who become participants after that date automatically participate under the cash balance formula.

The Plan bases benefits upon both years of service and earnings Participants under the Mercy Hospital of Buffalo formula earn benefits based on a career average formula. The cash balance formula is a hypothetical account balance formula. A participant's benefit obligation is assigned to the location at which the person works. As participants transfer around the System to other CHS subsidiaries, the obligations and a proportional amount of the plan's assets transfer.

(a subsidiary of the Catholic Health System, Inc.) Notes to Consolidated Financial Statements December 31, 2012 and 2011

#### **Funded Status**

The following tables summarize the System's changes in the benefit obligation, the plan assets and the funded status of our pension plan as well as the components of net periodic benefit costs, including key assumptions. The disclosures below have been actuarially determined based on an allocation of the System's obligations specific to Mercy Hospital of Buffalo. The measurement dates for plan assets and obligations were December 31, 2012 and 2011.

	December 31,			
	2012	2011		
Benefit obligations Change in benefit obligation				
Benefit obligation at beginning of year Service cost Interest cost	\$ 183,536,930 6,055,471 8,323,197	\$ 151,953,845 5,074,644 8,230,851		
Actuarial (gains) losses Transfers (to) from CHS Subsidiaries Benefits paid Expenses	20,153,228 1,385,735 (4,277,936) (71,387)	25,683,814 (3,490,229) (3,828,411) (87,584)		
Benefit obligation at end of year	\$ 215,105,238	\$ 183,536,930		
Accumulated benefit obligation, end of year	\$ 192,375,715	\$ 164,206,294		
Plan Assets Change in plan assets				
Fair value of plan assets at beginning of year Actual return on plan assets Transfers (to) from CHS Subsidiaries Benefits paid	\$ 69,384,335 7,820,966 518,617 (4,277,936)	\$ 67,479,328 (10,289) (1,319,447) (3,828,411)		
Hospital contributions Expenses	7,129,401 (71,387)	7,150,738 (87,584)		
Fair value of plan assets at end of year	\$ 80,503,996	\$ 69,384,335		
Funded status at end of year	\$ 134,601,242	\$ 114,152,595		
Amounts recognized in the consolidated balance sheets Noncurrent liabilities	\$ (134,601,242)	\$ (114,152,595)		
Net amounts recognized	\$ (134,601,242)	\$ (114,152,595)		
Amounts recognized in unrestricted net assets consists of				
Actuarial net loss Prior service cost	\$ (92,006,693) (997,345)	\$ (78,527,559) (1,243,667)		
Total amount recognized	\$ (93,004,038)	\$ (79,771,226)		
Components of net periodic pension cost Service cost Interest cost	\$ 6,055,471 8,323,197	\$ 5,074,644 8,230,851		
Expected return on plan assets Amortization of prior service cost or (credit) Recognized actuarial loss	(6,013,301) 246,322 5,733,547	(5,775,853) 246,322 3,282,607		
Net periodic pension cost	\$ 14,345,236	\$ 11,058,571		

Since the Hospital is a participant in the System's plan, the following disclosures are made for the entire plan in the aggregate

The estimated prior service cost, and net loss that will be amortized from unrestricted net assets into net periodic pension cost over the next fiscal year for the System are \$229,260 and \$17,931,331, respectively

The Plan's investment policies and strategies were used to develop the expected long-term rate of return on risk-free investment (primarily government bonds), the historical level of the risk premium associated with the other asset classes in which the portfolio is invested and the expectations for future returns of each asset class. The expected return of each asset class was then weighted based on the target asset allocation to develop the expected long-term rate of return on assets assumption.

The Plan's target asset allocation for 2013 and the actual asset allocation percentages for 2012 and 2011 are as follows at the respective measurement dates

	Pension target allocation	Percentage of pension plan assets		
	2013	2012	2011	
Asset category				
Equities	65%	50%	50%	
Fixed income	25%	35%	37%	
Other	10%_	15%	13%	
	100%	100%	100%	

The portfolio is diversified among a mix of assets including large and small cap, domestic and foreign equities, fixed income, alternatives (a fund of hedge funds), and cash. Asset mix is targeted to a specific allocation, either intermediate or long-term, that is established by evaluating expected return, standard deviation, and correlation of various assets against the plan's long-term objectives. Asset performance is monitored quarterly and rebalanced if asset classes exceed explicit ranges. The investment policy governs permitted types of investments, and outlines specific benchmarks and performance percentiles. The Investment Subcommittee of the Stewardship Committee of the CHE Board oversees the pension investment program and monitors investment performance. Risk is closely monitored through the evaluation of portfolio holdings and tracking the beta and standard deviation of the portfolio performance. The use of derivative financial instruments as an investment vehicle is specifically limited.

(a subsidiary of the Catholic Health System, Inc.) Notes to Consolidated Financial Statements December 31, 2012 and 2011

The following tables present the Plan's financial instruments as of December 31, 2012 and 2011, measured at fair value on a recurring basis using the fair value hierarchy defined in Note 15

December 31, 2012	Total	Level 1	Level 2	Level 3
Investments				
Cash and cash equivalents	\$ 14,542,176	\$ 14,491,559	\$ 50,617	\$ -
Marketable equity securities	117,518,474	55,019,557	62,498,917	-
Marketable debt securities	72,798,865	24,932,327	47,866,538	-
Managed funds	30,347,806			30,347,806
	\$ 235,207,321	\$ 94,443,443	\$ 110,416,072	\$ 30,347,806
December 31, 2011	Total	Level 1	Level 2	Level 3
December 31, 2011 Investments	Total	Level 1	Level 2	Level 3
ŕ	<b>Total</b> \$ 11,565,458	<b>Level 1</b> \$ 11,543,903	<b>Level 2</b> \$ 21,555	Level 3
Investments				
Investments Cash and cash equivalents	\$ 11,565,458	\$ 11,543,903	\$ 21,555	
Investments Cash and cash equivalents Marketable equity securities	\$ 11,565,458 100,534,215	\$ 11,5 <b>4</b> 3,903 92,676,777	\$ 21,555 7,857,438	

A roll forward of pension assets classified by the defined benefit plan as Level 3 within the fair value hierarchy (defined above) is as follows

	2012	2011
Fair value January 1	\$ 27,055,386	\$ 31,280,332
Realized and unrealized gains (losses)	944,022	(934,764)
Purchases	8,442,833	-
Sales	(10,660,843)	(1,002,631)
Transfers in/out	4,566,428	(2,287,551)
Fair value December 31	\$ 30,347,826	\$ 27,055,386

#### **Contributions**

Contributions to the Plan are made to make benefit payments to plan participants. The funding policy is to contribute amounts to the trusts sufficient to meet minimum funding requirements plus such additional amounts as may be determined to be appropriate. Contributions are made to benefit plans for the sole benefit of plan participants. The System is expected to contribute an aggregate amount of approximately \$21,400,000 to the pension plan trust in 2013 to be allocated amongst participating entities.

(a subsidiary of the Catholic Health System, Inc.)
Notes to Consolidated Financial Statements
December 31, 2012 and 2011

#### **Benefit Payments**

The following table summarizes the System's estimated future benefit payments Actual benefit payments may differ from expected benefit payments

2013 2014 2015 2016 2017 2018 - 22	2012	\$ 15,039,000 16,535,000 18,215,000 20,235,000 22,239,000 144,898,000
Weighted-average assumptions used to determine end of year benefit obligations  Discount rate  Rate of compensation increase	3 95% 3 00%	4 60% 3 00%
Weighted-average assumptions used to determine net periodic pension cost  Discount rate  Expected long-term rate of return on plan assets	4 60% 8 00%	5 50% 8 00%
Measurement date	12/31/2012	12/31/2011

## 12. Insurance Arrangements

The System, on the Hospital's behalf, participates in the CHE insurance program which provides coverage for healthcare professional (medical malpractice) and general liability exposures. The primary limits for healthcare professional and general liability are \$3 million per occurrence and are insured by Stella Maris Insurance Company, Ltd. (SMICL), a Cayman-domiciled insurer whollyowned by CHE. SMICL also provides excess coverage to the System, and this excess coverage is fully reinsured with nonaffiliated commercial insurance companies. SMICL retains the full risk in the primary layer and no risk in the excess layers.

The coverage provided by SMICL is on a claims-made basis. The System, on the Hospital's behalf therefore retains the liability for unasserted claims resulting from incidents that occurred on services provided prior to the financial statement date. The System has independent actuaries estimate the ultimate costs of such unasserted claims, which were discounted at 4% in 2012 and 2011. The Hospital's portion of the System's current portion of liabilities for unpaid and incurred but not reported claims at December 31, 2012 and 2011 is \$138,390 and \$134,750, respectively, and is included in accrued expenses. The Hospital's portion of the System's long term portion of liabilities for unpaid and incurred but not reported claims at December 31, 2012 and 2011 is \$14,600,410 and \$13,807,250, respectively, and is included in long-term portion of insurance liabilities. The charges to expenses for professional and general liability for 2012 and 2011 approximated \$2,649,945 and \$2,333,256, respectively, which has been included in insurance expense. Amounts recognized as insurance receivables related to the claims approximated \$11,971,000 and \$11,247,000 at December 31, 2012 and 2011, respectively. Insurance recoveries are measured on the same basis as the liability subject to the need for a valuation allowance for uncollectible amounts.

## Mercy Hospital of Buffalo (a subsidiary of the Catholic Health System, Inc.)

# Notes to Consolidated Financial Statements December 31, 2012 and 2011

The System's insurance program for workers' compensation, in which the Hospital participates, has a deductible of \$350,000 per occurrence. Claims in excess of self-insurance levels are fully insured. Losses from asserted claims and from unasserted claims identified by the System's incident reporting for the Hospital were accrued on an undiscounted basis based on actuarial estimates of the settlement of such claims.

The Hospital's portion of the System's current portion of liabilities for unpaid and incurred but not reported claims at December 31, 2012 and 2011 is \$2,571,915 and \$2,386,742, respectively, and is included in accrued expenses. The Hospital's portion of the System's long term portion of liabilities for unpaid and incurred but not reported claims at December 31, 2012 and 2011 is \$21,535,203 and \$18,377,969, respectively, and is included in long-term portion of insurance liabilities. The charges to expenses for workers compensation costs approximated \$5,482,816 and \$5,675,523 in 2012 and 2011, respectively, which has been included in employee benefits expense. Amounts recognized as insurance receivables related to the claims approximated \$10,868,040 and \$8,686,255 at December 31, 2012 and 2011, respectively. Insurance recoveries are measured on the same basis as the liability subject to the need for a valuation allowance for uncollectible amounts.

The System's insurance for employee health costs, in which the Hospital participates, is self-insured up to \$325,000 per claim. Claims in excess of self-insurance levels are fully insured. Claims are accrued based upon the Hospital's estimates of the aggregate liability for claims incurred using certain actuarial assumptions used in the insurance industry and based on the System's experience. Charges were billed monthly by the System and are included in employee benefit costs.

#### 13. Related Party Transactions

The Hospital is one of a group of health care providers who are affiliated as a result of their association with the System

During 2012 and 2011 the Hospital incurred expenses to affiliates for administration services, rent and other services. These expenses approximated \$49,694,822 for 2012 and \$44,348,412 for 2011 and are recorded in the statement of operations and changes in net assets. The Hospital also provided cost sharing services to and received reimbursement from affiliates for laboratory, computer and other services. Revenues from these services approximated \$256,021 and \$328,623 for 2012 and 2011, respectively

During 2012 and 2011, a distribution was made to the parent of \$8,133,390 and \$12,408,821, respectively During 2012 and 2011, the Hospital received cash payments from affiliates and made cash payments to affiliates in the normal course of operations

Amounts due to affiliates at December 31, 2012 and 2011 were \$11,711,064 and \$8,276,174, respectively Amounts due from affiliates at December 31, 2012 and 2011 were \$88,858 and \$69,944, respectively

As of April 1, 2007, a lease agreement between Our Lady of Victory Corporation (landlord) and Mercy Hospital of Buffalo (tenant) was signed for the Mercy Hospital Skilled Nursing Facility (84 beds) Per the lease agreement, Mercy Hospital will pay rental expense "sufficient to reimburse Landlord for all annual payments of principal and of interest on the \$10,220,000 Erie County

(a subsidiary of the Catholic Health System, Inc.)
Notes to Consolidated Financial Statements
December 31, 2012 and 2011

Industrial Development Agency Variable Rate Demand Civic Facility Revenue Bonds, Series 2007A "

Marian Professional Center Associates, L P is a joint venture between Ciminelli Development Company, Mercy Hospital, Alsace Abbott Corporation (a wholly owned Corporation of Mercy Hospital), and 3 other joint venture partners. In 2009, Marian Professional Center Associates, L P refinanced its mortgage. As of December 31, 2012, there was \$5,251,670 of debt outstanding, of which MHB has guaranteed \$2,625,835. Per the guaranty agreement, MHB's obligation shall decrease on a dollar for dollar basis as the principal amount of the obligation is paid down

East Aurora Medical Building, L P is a joint venture between Regent Development, Inc. and Aurora Mercy Corporation. Aurora Mercy Corporation is wholly owned by Mercy Hospital. In 1998, East Aurora Medical Building, L P refinanced its mortgage. As of December 31, 2012, there was \$2,449,448 of debt outstanding, of which Aurora Mercy Corporation has guaranteed the full amount.

#### 14. Legal Matters

The Hospital is involved in litigation and regulatory investigations arising in the course of business. The health care industry is subject to numerous laws and regulations of federal, state and local governments. Compliance with these laws and regulations can be subject to future government review and interpretation as well as regulatory actions unknown or unasserted at the time. Recently, government activity has increased with respect to investigations and allegations concerning possible violations by health care providers of fraud and abuse statutes and regulations, which could result in the imposition of significant fines and penalties as well as significant repayments for patient services previously billed under Medicare and Medicaid programs in the current and preceding years. Management believes it is in compliance with such laws and regulations and no unknown or unasserted claims were known at this time, which could have a material adverse affect on the Hospital's future financial position, results from operations or cash flows.

#### 15. Fair Value Measurements

The following methods and assumptions were used by the Hospital in estimating fair value disclosures for these consolidated financial statements

#### **Cash and Cash Equivalents**

The carrying amount reported in the balance sheet for cash and cash equivalents approximates its fair value

#### **Assets Limited to Use**

The fair values for marketable equity, government, and fixed income securities are based on quoted market prices

#### Investments

The fair values for marketable equity, marketable debt, government, and fixed income securities are valued at the closing price reported on the active market on which the individual securities are traded

(a subsidiary of the Catholic Health System, Inc.)
Notes to Consolidated Financial Statements
December 31, 2012 and 2011

#### **Interest Rate Swap**

The Hospital has entered into standard International Swaps and Derivatives Association (ISDA) interest rate swap agreements (the Swap Agreements) to manage the interest rate risk associated with its debt. The Swap Agreements effectively convert a portion of our variable rate debt to a long-term fixed rate. Under these agreements, the Hospital receives a variable rate based on the Securities Industry and Financial Markets Association Index plus a markup and pays a fixed rate. The fair value of these interest rate derivatives are based on quoted prices for similar instruments from a commercial bank, and therefore, the interest rate derivatives are considered a Level 2 item.

Assets and liabilities recorded at fair value in the balance sheet are categorized based upon the level of judgment associated with the inputs used to measure their fair value. An asset or a liability's categorization within the fair value hierarchy is based on the lowest level of judgment input to its valuation Hierarchal levels, as defined by accounting guidance, are directly related to the amount of subjectivity associated with the inputs to fair valuation of these assets and liabilities as follows

- Level I
- Valuations based on quoted prices in active markets for identical assets or liabilities that the Hospital has the ability to access. Since valuations are based on quoted prices that are readily and regularly available in active market, valuation of these products does not entail a significant degree of judgment. Level I assets include cash and cash equivalents, debt and equity securities that are traded in an active exchange markets, as well as certain U.S. Treasury and other U.S. Governments and agencies bonds that are highly liquid and are actively traded in over-the counter markets.
- Level II
- Valuations based on quoted prices in active markets for similar assets or liabilities quoted prices in markets that are not active or for which all significant inputs are observable, directly or indirectly. Level II assets include equity and fixed income managed funds with quoted prices that are traded less frequently than exchange-traded instruments whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data
- Level III

Valuations based on inputs that are unobservable and significant to the overall fair value measurement. These are generally company generated inputs and are not market based inputs. Level III assets would include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques as well as instruments for which the determination of fair value requires significant investment management judgment or estimation.

Financial instruments measured at fair value are based on one or more of the three valuation techniques noted in fair value guidance. The three valuation techniques are as follows

Market approach Prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities

Cost approach Amount that would be required to replace the service capacity of an asset (i.e., replacement cost)

Income approach Techniques to convert future amounts to a single present amount based on market expectations (including present value techniques and option-pricing models)

The following tables present information about assets and liabilities that are measured at fair value on a recurring basis and indicates the fair value hierarchy of the valuation techniques utilized to determine such fair value as of December 31, 2012 and 2011

		December 31, 2012			Valuation				
		Leve	ell	Level	2	Leve	el 3	Total	Technique
Assets Limited As To Use Cash and cash equivalents Marketable equity securities U S Governement & agency obligations		\$ 2,804 169 1,210 \$ 4,184	,585 ,794	\$ 1,556, 	-	\$ 	- - -	\$ 4,360,260 169,585 1,210,794 \$ 5,740,639	Market Market
Investments Cash and cash equivalents Marketable equity securities Marketable debt securities Other		\$ 13 360 31	,635 ,275 ,285 - 5,195	\$ 294, 50, 447,	141 162 945	\$	- - - -	\$ 13,776 654,437 82,230 447,322 1,197,765	Market Market Market Market
Managed funds			•					124,606	_
Interest Rate Swap		\$	-	6,710	,446	\$	-	\$ 1,322,371 \$ 6,710,446	<b>–</b> Market
				Decemb	er 31	, 2011			Valuation
	L	.evel l	L	_evel 2		Level 3		Total	Technique
Assets Limited As To Use Cash and cash equivalents Marketable equity securities		11,141 163,913 175,054		915,801 - 915,801	\$ 	- - -		2,926,942 163,913 3,090,855	Market Market
Investments Cash and cash equivalents Marketable equity securities Marketable debt securities Other	\$	35,467 553,372 35,198	\$	772 49,536 3,569 430,996	\$	- - - -	\$	36,239 602,908 38,767 430,996	Market Market Market Market
Managed funds	\$	624,037	\$	484,873	\$	-		1,108,910 96,270 1,205,180	
Interest Rate Swap	\$	-	\$6,	,384,753	\$	-		6,384,753	Market

## Mercy Hospital of Buffalo (a subsidiary of the Catholic Health System, Inc.)

# Notes to Consolidated Financial Statements December 31, 2012 and 2011

A roll forward of those marketable securities and investments whose use is limited that have been classified by the Hospital as Level 3 within the fair value hierarchy (defined above) is as follows

	20	12	:	2011
Fair value January 1	\$	-	\$	9
Purchases		-		-
Realized and unrealized gains (losses)		-		-
Transfers in/out		-		(7)
Sales				(2)
Fair value December 31	\$	-	\$	-
Amount of unrealized gains (losses) related to Level 3 investments held at December 31, included in the statement of operations	\$	_	\$	_

The following managed fund investments are recorded under the equity method of accounting, which is similar to using the net asset value per share of the investments as of December 31, 2012

(in thousands of dollars)		Recorded Value	Unfunded Commitments	Commitment Terms	Redemption Terms
Fund of Hedge Funds	\$	101,739		n/a	Quarter-end, semiannually, or anniversary date, with 45-90 days prior written notice
Real estate		10,164	2,251	4 - 9 year, n/a for one mutual fund	Redemption not permitted
Private equity	_	12,702	6,299	5 - 13 years	Redemption not permitted
Total	\$	124,605			

The objective of the hedge funds investments is to achieve equity and fixed income like returns utilizing a conservative strategy with low risk and volatility. All hedge fund investing is done in a fund of funds approach and the use of diversified funds.

The objective of the private equity and real estate portfolios is to enhance return while reducing the overall risk through investments in limited partnerships in funds with expertise in these categories. These illiquid, longer term investments seek higher returns but are held at a very low percentage of the investment portfolio.

(a subsidiary of the Catholic Health System, Inc.) Notes to Consolidated Financial Statements December 31, 2012 and 2011

#### 16. Concentrations of Credit Risk

The Hospital grants credit without collateral to its patients, most of who are residents of Western New York and are insured under third-party agreements. The mix of receivables from patients and third-party payors at December 31

	2012	2011
Medicare	41 %	40 %
Medicaid	2 %	4 %
Blue Cross	7 %	8 %
Other third-party payors	38 %	35 %
Patients	12 %	13 %
	100 %	100 %

The Hospital maintains funds in excess of amounts insured by the Federal Depository Insurance limits. The Hospital has diversified its deposit amounts in a variety of institutions to reduce the level of concentrated risk.

## 17. Functional Expenses

The Hospital provides general health care services to residents within its geographic region Expenses related to providing these services for the years ended December 31 are as follows

	2012	2011
Health care services	\$ 250,233,345	\$ 227,158,852
General and administrative	84,919,015	78,720,762
	\$ 335,152,360	\$ 305,879,614



#### Report of Independent Auditors on Accompanying Other Information

To the Board of Directors of the Catholic Health System, Inc

Pricevaterhouse Copers XXP

We have audited the consolidated financial statements of Mercy Hospital of Buffalo (the Hospital) as of December 31, 2012 and for the year then ended and our report thereon appears on page 1 of this document. That audit was conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The Schedule of Net Cost of Providing Care of Persons Living in Poverty and Community Benefit Programs (Schedule of Social Accountability) is the responsibility of management and is provided for purposes of additional analysis on the consolidated financial statements. Such information is unaudited and therefore, we do not express an opinion on the Schedule of Net Cost of Providing Care of Persons Living in Poverty and Community Benefit Programs (Schedule of Social Accountability)

April 25, 2013

(a subsidiary of the Catholic Health System, Inc.)

Schedule of Net Cost of Providing Care of Persons Living in Poverty and Community Benefit Programs (Schedule of Social Accountability - Unaudited) Years Ended December 31, 2012 and 2011

(in thousands of dollars)

The total costs related to the care of the poor and benefits for the broader community as of December 31 are set forth in the following table

	December 31,				
		2012		2011	
Charity care	\$	2,302,097	\$	3,064,825	
Cost of community benefit programs		5,515,264		4,054,964	
Unpaid cost of Medicaid programs		9,303,920		6,022,012	
Social accountability costs	\$	17,121,281	\$	13,141,801	